### **SELECTION OF CONSULTANTS**

### REQUEST FOR PROPOSALS

RFP No.: UDRP-4-SBCC-CF-B1

Selection of Consulting Services for: Technical Support and Supervision for "Owner Driven Construction of Housing (ODCH)"

#### **Client:**

Project Director,
Project Management Unit (PMU),
Uttarakhand Disaster Recovery Project (UDRP),

**Country: India** 

**Project: Uttarakhand Disaster Recovery Project (UDRP)** 

**Issued on: 10<sup>nd</sup> December 2013** 

#### **Preface**

This Request for Proposals (õRFPö) has been prepared by the Client and is based on the Standard Request for Proposals (õSRFPö) issued by the World Bank¹ (õthe Bankö), dated September 2011.

The SRFP reflects the structure and the provisions of the Master Procurement Document for Selection of Consultants (õMaster Documentö) prepared by participating Multilateral Development Banks (MDBs), except where specific considerations within the respective institutions have required a change.

<sup>&</sup>lt;sup>1</sup> References in this SRFP to the õWorld Bankö or õBankö include both the International Bank for Reconstruction and Development (IBRD) and International Development Association (IDA).

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#### **PARTI**

#### **Section 1. Letter of Invitation**

RFP No. UDRP-4-SBCC-CF-B1;	Loan/Credit/Grant No. 5313-IN

Dehradun
\_\_ January 2014

Name and Address of Consultant

Dear Mr. /Ms.:

- 1. The Government of Uttarakhand (hereinafter called öBorrowerö) has applied for financing from the :The International Development Association (IDA)ø(the õBankö) in the form of a loan (hereinafter called õloanö) toward the cost of õUttarakhand Disaster Recovery Project (UDRP)ö. The Project Management Unit (PMU) UDRP, an implementing agency of the Client, intends to apply a portion of the proceeds of this loan to eligible payments under the contract for which this Request for Proposals is issued. Payments by the Bank will be made only at the request of the Borrower and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the loan agreement. The loan agreement prohibits a withdrawal from the loan account for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import, to the knowledge of the Bank, is prohibited by a decision of the United Nations Security council taken under Chapter VII of the Charter of the United Nations. No party other than the Borrower shall derive any rights from the loan agreement or have any claims to the proceeds of the loan.
- 2. The Client now invites proposals to provide the following consulting services (hereinafter called õServicesö): Technical Support and Supervision for õOwner Driven Construction of Housing (ODCH)ö. More details on the Services are provided in the Terms of Reference (Section 7).
- 3. This Request for Proposals (RFP) has been addressed to the following shortlisted Consultants:
  - 1. Society for Environment Protection (SEP)
  - 2. Kumaun Agriculture Grrenery Advancement Society (KAGAS)
  - 3. ODR Collaborative & SBMA (JV)
  - 4. Himalayan Action Research Centre (HARC)
  - 5. Society for Uttaranchal Development & Himalayn Action (SUDHA)
  - 6. Awaj Foundation HIFEED (JV)
- 4. It is not permissible to transfer this invitation to any other firm.

- 5. A firm will be selected under QCBS procedures and in a Full Technical Proposal (FTP) format as described in this RFP, in accordance with the policies of the Bank detailed in the Consultantsø Guidelines which can be found at the following website: <a href="https://www.worldbank.org/procure">www.worldbank.org/procure</a>.
- 6. The RFP includes the following documents:

Section 1 - Letter of Invitation

Section 2 - Instructions to Consultants and Data Sheet

Section 3 - Technical Proposal (FTP) - Standard Forms

Section 4 - Financial Proposal - Standard Forms

Section 5 ó Eligible Countries

Section 6 ó Bankøs Policy ó Corrupt and Fraudulent Practices

Section 7 - Terms of Reference

Section 8 - Standard Forms of Contract (Lump-Sum)

- 7. Please inform us within 7 days, in writing at **Program Director**, **UDRP**, **SIIDCUL Building**, **29 IIE(IT Park) Sahastradhara Road**, **Dehradun-248001**, by facsimile: +91-135-2708109, or by E-mail: **amitnegi.gov@gmail.com** 
  - (a) that you have received the Letter of Invitation; and
  - (b) whether you intend to submit a proposal alone or intend to enhance your experience by requesting permission to associate with other firm(s) (if permissible under Section 2, Instructions to Consultants (ITC), Data Sheet 14.1.1).
- 8. Details on the proposalos submission date, time and address are provided in Clauses 17.7 and 17.9 of the ITC.

Yours sincerely,

Amit Negi Program Director, UDRP

#### Section 2. Instructions to Consultants and Data Sheet

#### A. General Provisions

#### 1. Definitions

- (a) õAffiliate(s)ö means an individual or an entity that directly or indirectly controls, is controlled by, or is under common control with the Consultant.
- (b) õApplicable Guidelinesö means the policies of the Bank governing the selection and Contract award process as set forth in this RFP.
- (c) õApplicable Lawö means the laws and any other instruments having the force of law in the Clientøs country, or in such other country as may be specified in the **Data Sheet**, as they may be issued and in force from time to time.
- (d) õBankö means the International Bank for Reconstruction and Development (IBRD) or the International Development Association (IDA).
- (e) õBorrowerö means the Government, Government agency or other entity that signs the loan agreement with the Bank.
- (f) õClientö means the implementing agency that signs the Contract for the Services with the selected Consultant.
- (g) õConsultantö means a legally-established professional consulting firm or an entity that may provide or provides the Services to the Client under the Contract.
- (h) õContractö means a legally binding written agreement signed between the Client and the Consultant and includes all the attached documents listed in its Clause 1 (the General Conditions of Contract (GCC), the Special Conditions of Contract (SCC), and the Appendices).
- (i) õData Sheetö means an integral part of the Instructions to Consultants (ITC) Section 2 that is used to reflect specific country and assignment conditions to supplement, but not to over-write, the provisions of the ITC.
- (j) õDayö means a calendar day.

- (k) õExpertsö means, collectively, Key Experts, Non-Key Experts, or any other personnel of the Consultant, Subconsultant or Joint Venture member(s).
- (l) õGovernmentö means the government of the Clientøs country.
- (m) õJoint Venture (JV)ö means an association with or without a legal personality distinct from that of its members, of more than one Consultant where one member has the authority to conduct all business for and on behalf of any and all the members of the JV, and where the members of the JV are jointly and severally liable to the Client for the performance of the Contract.
- (n) õKey Expert(s)ö means an individual professional whose skills, qualifications, knowledge and experience are critical to the performance of the Services under the Contract and whose CV is taken into account in the technical evaluation of the Consultant proposal.
- (o) õITCö (this Section 2 of the RFP) means the Instructions to Consultants that provides the shortlisted Consultants with all information needed to prepare their Proposals.
- (p) õLOIö (this Section 1 of the RFP) means the Letter of Invitation being sent by the Client to the shortlisted Consultants.
- (q) õNon-Key Expert(s)ö means an individual professional provided by the Consultant or its Sub-consultant and who is assigned to perform the Services or any part thereof under the Contract and whose CVs are not evaluated individually.
- (r) õProposalö means the Technical Proposal and the Financial Proposal of the Consultant.
- (s) õRFPö means the Request for Proposals to be prepared by the Client for the selection of Consultants, based on the SRFP.
- (t) õSRFPö means the Standard Request for Proposals, which must be used by the Client as the basis for the preparation of the RFP.
- (u) õServicesö means the work to be performed by the Consultant pursuant to the Contract.

- (v) õSub-consultantö means an entity to whom the Consultant intends to subcontract any part of the Services while remaining responsible to the Client during the performance of the Contract.
- (w)õTORsö (this Section 7 of the RFP) means the Terms of Reference that explain the objectives, scope of work, activities, and tasks to be performed, respective responsibilities of the Client and the Consultant, and expected results and deliverables of the assignment.

#### 2. Introduction

- 2.1 The Client named in the **Data Sheet** intends to select a Consultant from those listed in the Letter of Invitation, in accordance with the method of selection specified in the **Data Sheet**.
- 2.2 The shortlisted Consultants are invited to submit a Technical Proposal and a Financial Proposal, or a Technical Proposal only, as specified in the **Data Sheet**, for consulting services required for the assignment named in the **Data Sheet**. The Proposal will be the basis for negotiating and ultimately signing the Contract with the selected Consultant.
- 2.3 The Consultants should familiarize themselves with the local conditions and take them into account in preparing their Proposals; including attending a pre-proposal conference if one is specified in the **Data Sheet**. Attending any such pre-proposal conference is optional and is at the Consultantsøexpense.
- 2.4 The Client will timely provide, at no cost to the Consultants, the inputs, relevant project data, and reports required for the preparation of the Consultant Proposal as specified in the **Data Sheet**.

### 3. Conflict of Interest

- 3.1 The Consultant is required to provide professional, objective, and impartial advice, at all times holding the Clientøs interests paramount, strictly avoiding conflicts with other assignments or its own corporate interests, and acting without any consideration for future work.
- 3.2 The Consultant has an obligation to disclose to the Client any situation of actual or potential conflict that impacts its capacity to serve the best interest of its Client. Failure to disclose such situations may lead to the disqualification of the Consultant or the termination of its Contract and/or sanctions by the Bank.
  - 3.2.1 Without limitation on the generality of the foregoing, the Consultant shall not be hired under the

circumstances set forth below:

### a. Conflicting activities

Conflict between consulting activities and procurement of goods, works or non-consulting services: a firm that has been engaged by the Client to provide goods, works, or non-consulting services for a project, or any of its Affiliates, shall be disqualified from providing consulting services resulting from or directly related to those goods, works, or non-consulting services. Conversely, a firm hired to provide consulting services for the preparation or implementation of a project, or any of its Affiliates, shall be disqualified from subsequently providing goods or works or non-consulting services resulting from or directly related to the consulting services for such preparation or implementation.

# b. Conflicting assignments

(ii) Conflict among consulting assignments: a Consultant (including its Experts and Sub-consultants) or any of its Affiliates shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the Consultant for the same or for another Client.

# c. Conflicting relationships

(iii) Relationship with the Client staff: a Consultant (including its Experts and Sub-consultants) that has a close business or family relationship with a professional staff of the Borrower (or of the Client, or of implementing agency, or of a recipient of a part of the Bank financing) who are directly or indirectly involved in any part of (i) the preparation of the Terms of Reference for the assignment, (ii) the selection process for the Contract, or (iii) the supervision of the Contract, may not be awarded a Contract, unless the conflict stemming from this relationship has been resolved in a manner acceptable to the Bank throughout the selection process and the execution of the Contract.

#### 4. Unfair Competitive Advantage

4.1 Fairness and transparency in the selection process require that the Consultants or their Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to the assignment in question. To that end, the Client shall indicate in the **Data Sheet** and make available to all shortlisted Consultants together with this RFP all information that would in that respect give such Consultant any unfair competitive advantage over competing Consultants.

### 5. Corrupt and Fraudulent

5.1 The Bank requires compliance with its policy in regard to

#### **Practices**

corrupt and fraudulent practices as set forth in Section 6.

5.2 In further pursuance of this policy, Consultant shall permit and shall cause its agents, Experts, Sub-consultants, sub-contractors, services providers, or suppliers to permit the Bank to inspect all accounts, records, and other documents relating to the submission of the Proposal and contract performance (in case of an award), and to have them audited by auditors appointed by the Bank.

#### 6. Eligibility

- 6.1 The Bank permits consultants (individuals and firms, including Joint Ventures and their individual members) from all countries to offer consulting services for Bank-financed projects.
- 6.2 Furthermore, it is the Consultantøs responsibility to ensure that its Experts, joint venture members, Sub-consultants, agents (declared or not), sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by the Bank in the Applicable Guidelines.
- 6.3 As an exception to the foregoing Clauses 6.1 and 6.2 above:

#### a. Sanctions

6.3.1 A firm or an individual sanctioned by the Bank in accordance with the above Clause 5.1 or in accordance with õAnti-Corruption Guidelinesö shall be ineligible to be awarded a Bank-financed contract, or to benefit from a Bank-financed contract, financially or otherwise, during such period of time as the Bank shall determine. The list of debarred firms and individuals is available at the electronic address specified in the **Data Sheet**.

#### b. Prohibitions

- 6.3.2 Firms and individuals of a country or goods manufactured in a country may be ineligible if so indicated in Section 5 (Eligible Countries) and:
- (a) as a matter of law or official regulations, the Borrowerøs country prohibits commercial relations with that country, provided that the Bank is satisfied that such exclusion does not preclude effective competition for the provision of Services required; or
- (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the Borrowerøs Country prohibits any import of goods from that country or any payments to any country, person, or entity in that country.

#### c. Restrictions for Governmentowned Enterprises

6.3.3 Government-owned enterprises or institutions in the Borrower¢s country shall be eligible only if they can establish that they (i) are legally and financially autonomous, (ii) operate under commercial law, and (iii) that they are not dependent agencies of the Client

To establish eligibility, the government-owned enterprise or institution should provide all relevant documents (including its charter) sufficient to demonstrate that it is a legal entity separate from the government; it does not currently receive any substantial subsidies or budget support; it is not obligated to pass on its surplus to the government; it can acquire rights and liabilities, borrow funds, and can be liable for repayment of debts and be declared bankrupt; and it is not competing for a contract to be awarded by the government department or agency which, under the applicable laws or regulations, is its reporting or supervisory authority or has the ability to exercise influence or control over it.

### d. Restrictions for public employees

- 6.3.4 Government officials and civil servants of the Borrower¢s country are not eligible to be included as Experts in the Consultant¢s Proposal unless such engagement does not conflict with any employment or other laws, regulations, or policies of the Borrower¢s country, and they
- (i) are on leave of absence without pay, or have resigned or retired;
- (ii) are not being hired by the same agency they were working for before going on leave of absence without pay, resigning, or retiring

(in case of resignation or retirement, for a period of at least 6 (six) months, or the period established by statutory provisions applying to civil servants or government employees in the Borrower¢s country, whichever is longer. Experts who are employed by the government-owned universities, educational or research institutions are not eligible unless they have been full time employees of their institutions for a year or more prior to being included in Consultant¢s Proposal.; and

(iii) their hiring would not create a conflict of interest.

#### **B.** Preparation of Proposals

### 1. General Considerations

- 1.1 In preparing the Proposal, the Consultant is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.
- 2. Cost of Preparation of Proposal
- 2.1 The Consultant shall bear all costs associated with the preparation and submission of its Proposal, and the Client shall not be responsible or liable for those costs, regardless of the conduct or outcome of the selection process. The Client is not bound to accept any proposal, and reserves the right to annul the selection process at any time prior to Contract award, without thereby incurring any liability to the Consultant.

#### 3. Language

- 3.1 The Proposal, as well as all correspondence and documents relating to the Proposal exchanged between the Consultant and the Client, shall be written in the language(s) specified in the **Data Sheet**.
- 4. Documents
  Comprising the
  Proposal
- 4.1 The Proposal shall comprise the documents and forms listed in the **Data Sheet**.
- 4.2 If specified in the **Data Sheet**, the Consultant shall include a statement of an undertaking of the Consultant to observe, in competing for and executing a contract, the Client country laws against fraud and corruption (including bribery).
- 4.3 The Consultant shall furnish information on commissions, gratuities, and fees, if any, paid or to be paid to agents or any other party relating to this Proposal and, if awarded, Contract execution, as requested in the Financial Proposal submission form (Section 4).

### 5. Only One Proposal

5.1 The Consultant (including the individual members of any Joint Venture) shall submit only one Proposal, either in its own name or as part of a Joint Venture in another Proposal. If a Consultant, including any Joint Venture member, submits or participates in more than one proposal, all such proposals shall be disqualified and rejected. This does not, however, preclude a Subconsultant, or the Consultantøs staff from participating as Key Experts and Non-Key Experts in more than one Proposal when circumstances justify and if stated in the **Data Sheet**.

#### 6. Proposal Validity

6.1 **The Data Sheet** indicates the period during which the Consultanton Proposal must remain valid after the Proposal submission deadline.

- 6.2 During this period, the Consultant shall maintain its original Proposal without any change, including the availability of the Key Experts, the proposed rates and the total price.
- 6.3 If it is established that any Key Expert nominated in the Consultant Proposal was not available at the time of Proposal submission or was included in the Proposal without his/her confirmation, such Proposal shall be disqualified and rejected for further evaluation, and may be subject to sanctions in accordance with Clause 5 of this ITC.

### a. Extension of Validity Period

- 6.4 The Client will make its best effort to complete the negotiations within the proposaløs validity period. However, should the need arise, the Client may request, in writing, all Consultants who submitted Proposals prior to the submission deadline to extend the Proposalsøvalidity.
- 6.5 If the Consultant agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal and with the confirmation of the availability of the Key Experts.
- 6.6 The Consultant has the right to refuse to extend the validity of its Proposal in which case such Proposal will not be further evaluated.

#### b. Substitution of Key Experts at Validity Extension

- 6.7 If any of the Key Experts become unavailable for the extended validity period, the Consultant shall provide a written adequate justification and evidence satisfactory to the Client together with the substitution request. In such case, a replacement Key Expert shall have equal or better qualifications and experience than those of the originally proposed Key Expert. The technical evaluation score, however, will remain to be based on the evaluation of the CV of the original Key Expert.
- 6.8 If the Consultant fails to provide a replacement Key Expert with equal or better qualifications, or if the provided reasons for the replacement or justification are unacceptable to the Client, such Proposal will be rejected with the prior Bankøs no objection.

#### c. Sub-Contracting

6.9 The Consultant shall not subcontract the whole of the Services.

# 7. Clarification and Amendment of RFP

7.1 The Consultant may request a clarification of any part of the RFP during the period indicated in the **Data Sheet** before the Proposalsøsubmission deadline. Any request for clarification must be sent in writing, or by standard electronic means, to the Clientøs address indicated in the **Data Sheet**. The Client will respond in

writing, or by standard electronic means, and will send written copies of the response (including an explanation of the query but without identifying its source) to all shortlisted Consultants. Should the Client deem it necessary to amend the RFP as a result of a clarification, it shall do so following the procedure described below:

- 7.1.1 At any time before the proposal submission deadline, the Client may amend the RFP by issuing an amendment in writing or by standard electronic means. The amendment shall be sent to all shortlisted Consultants and will be binding on them. The shortlisted Consultants shall acknowledge receipt of all amendments in writing.
- 7.1.2 If the amendment is substantial, the Client may extend the proposal submission deadline to give the shortlisted Consultants reasonable time to take an amendment into account in their Proposals.
- 7.2 The Consultant may submit a modified Proposal or a modification to any part of it at any time prior to the proposal submission deadline. No modifications to the Technical or Financial Proposal shall be accepted after the deadline.
- 8. Preparation of Proposals – Specific Considerations
- 8.1 While preparing the Proposal, the Consultant must give particular attention to the following:
  - 8.1.1 If a shortlisted Consultant considers that it may enhance its expertise for the assignment by associating with other consultants in the form of a Joint Venture or as Subconsultants, it may do so with either (a) non-shortlisted Consultant(s), or (b) shortlisted Consultants if permitted in the **Data Sheet**. In all such cases a shortlisted Consultant must obtain the written approval of the Client prior to the submission of the Proposal. When associating with non-shortlisted firms in the form of a joint venture or a subconsultancy, the shortlisted Consultant shall be a lead member. If shortlisted Consultants associate with each other, any of them can be a lead member.
  - 8.1.2 The Client may indicate in the **Data Sheet** the estimated Key Expertsø time input (expressed in personmonth) or the Clientøs estimated total cost of the assignment, but not both. This estimate is indicative and the Proposal shall be based on the Consultantøs own estimates for the same.
  - 8.1.3 If stated in the **Data Sheet**, the Consultant shall

include in its Proposal at least the same time input (in the same unit as indicated in the **Data Sheet**) of Key Experts, failing which the Financial Proposal will be adjusted for the purpose of comparison of proposals and decision for award in accordance with the procedure in the **Data Sheet**.

- 8.1.4 For assignments under the Fixed-Budget selection method, the estimated Key Expertsø time input is not disclosed. Total available budget, with an indication whether it is inclusive or exclusive of taxes, is given in the **Data Sheet**, and the Financial Proposal shall not exceed this budget.
- 9. Technical Proposal Format and Content
- 9.1 The Technical Proposal shall not include any financial information. A Technical Proposal containing material financial information shall be declared non-responsive.
  - 15.1.1 Consultant shall not propose alternative Key Experts. Only one CV shall be submitted for each Key Expert position. Failure to comply with this requirement will make the Proposal non-responsive.
- 9.2 Depending on the nature of the assignment, the Consultant is required to submit a Full Technical Proposal (FTP), or a Simplified Technical Proposal (STP) as indicated in the **Data Sheet** and using the Standard Forms provided in Section 3 of the RFP.

# 10. Financial Proposal

- 10.1 The Financial Proposal shall be prepared using the Standard Forms provided in Section 4 of the RFP. It shall list all costs associated with the assignment, including (a) remuneration for Key Experts and Non-Key Experts, (b) reimbursable expenses indicated in the **Data Sheet**.
- a. Price Adjustment
- 10.2 For assignments with a duration exceeding 18 months, a price adjustment provision for foreign and/or local inflation for remuneration rates applies if so stated in the **Data Sheet**.
- b. Taxes
- 10.3 The Consultant and its Sub-consultants and Experts are responsible for meeting all tax liabilities arising out of the Contract unless stated otherwise in the **Data Sheet**. Information on taxes in the Clientøs country is provided in the **Data Sheet**.
- c. Currency of Proposal
- 10.4 The Consultant may express the price for its Services in the currency or currencies as stated in the **Data Sheet**. If indicated in the **Data Sheet**, the portion of the price representing local cost shall be stated in the national currency.
- **d. Currency of** 10.5 Payment under the Contract shall be made in the currency

#### **Payment**

or currencies in which the payment is requested in the Proposal.

#### C. Submission, Opening and Evaluation

#### 11. Submission, Sealing, and Marking of Proposals

- 17.1 The Consultant shall submit a signed and complete Proposal comprising the documents and forms in accordance with Clause 10 (Documents Comprising Proposal). The submission can be done by mail or by hand. If specified in the **Data Sheet**, the Consultant has the option of submitting its Proposals electronically.
- 17.2 An authorized representative of the Consultant shall sign the original submission letters in the required format for both the Technical Proposal and, if applicable, the Financial Proposal and shall initial all pages of both. The authorization shall be in the form of a written power of attorney attached to the Technical Proposal.
  - 17.2.1 A Proposal submitted by a Joint Venture shall be signed by all members so as to be legally binding on all members, or by an authorized representative who has a written power of attorney signed by each memberøs authorized representative.
- 17.3 Any modifications, revisions, interlineations, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the Proposal.
- 17.4 The signed Proposal shall be marked õORIGINALÖ, and its copies marked õCOPYÖ as appropriate. The number of copies is indicated in the **Data Sheet**. All copies shall be made from the signed original. If there are discrepancies between the original and the copies, the original shall prevail.
- 17.5 The original and all the copies of the Technical Proposal shall be placed inside of a sealed envelope clearly marked õTECHNICAL PROPOSALÖ, õ[Name of the Assignment]õ, reference number, name and address of the Consultant, and with a warning õDO NOT OPEN UNTIL [INSERT THE DATE AND THE TIME OF THE TECHNICAL PROPOSAL SUBMISSION DEADLINE].Ö
- 17.6 Similarly, the original Financial Proposal (if required for the applicable selection method) shall be placed inside of a sealed envelope clearly marked õFINANCIAL PROPOSALÖ followed by the name of the assignment, reference number, name and address of the Consultant, and with a warning õDO

#### NOT OPEN WITH THE TECHNICAL PROPOSAL.Ö

- 17.7 The sealed envelopes containing the Technical and Financial Proposals shall be placed into one outer envelope and sealed. This outer envelope shall bear the submission address, RFP reference number, the name of the assignment, Consultant and name and the address, and shall be clearly marked and NOT OPEN BEFORE [insert the time and date of the submission deadline indicated in the Data Sheet]ö.
- 17.8 If the envelopes and packages with the Proposal are not sealed and marked as required, the Client will assume no responsibility for the misplacement, loss, or premature opening of the Proposal.
- 17.9 The Proposal or its modifications must be sent to the address indicated in the **Data Sheet** and received by the Client no later than the deadline indicated in the **Data Sheet**, or any extension to this deadline. Any Proposal or its modification received by the Client after the deadline shall be declared late and rejected, and promptly returned unopened.

#### 12. Confidentiality

- 18.1 From the time the Proposals are opened to the time the Contract is awarded, the Consultant should not contact the Client on any matter related to its Technical and/or Financial Proposal. Information relating to the evaluation of Proposals and award recommendations shall not be disclosed to the Consultants who submitted the Proposals or to any other party not officially concerned with the process, until the publication of the Contract award information.
- 18.2 Any attempt by shortlisted Consultants or anyone on behalf of the Consultant to influence improperly the Client in the evaluation of the Proposals or Contract award decisions may result in the rejection of its Proposal, and may be subject to the application of prevailing Bank& sanctions procedures.
- 18.3 Notwithstanding the above provisions, from the time of the Proposalsø opening to the time of Contract award publication, if a Consultant wishes to contact the Client or the Bank on any matter related to the selection process, it should do so only in writing.

# 13. Opening of Technical Proposals

19.1 The Client's evaluation committee shall conduct the opening of the Technical Proposals in the presence of the shortlisted Consultants's authorized representatives who choose to attend (in person, or online if this option is offered in the **Data Sheet**). The opening date, time and the address are stated

in the **Data Sheet**. The envelopes with the Financial Proposal shall remain sealed and shall be securely stored with a reputable public auditor or independent authority until they are opened in accordance with Clause 23 of the ITC.

19.2 At the opening of the Technical Proposals the following shall be read out: (i) the name and the country of the Consultant or, in case of a Joint Venture, the name of the Joint Venture, the name of the lead member and the names and the countries of all members; (ii) the presence or absence of a duly sealed envelope with the Financial Proposal; (iii) any modifications to the Proposal submitted prior to proposal submission deadline; and (iv) any other information deemed appropriate or as indicated in the **Data Sheet**.

### 14. Proposals Evaluation

- 20.1 Subject to provision of Clause 15.1 of the ITC, the evaluators of the Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded and the Bank issues its ono objectiono, if applicable.
- 20.2 The Consultant is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 12.7 of this ITC. While evaluating the Proposals, the Client will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.

# 15. Evaluation of Technical Proposals

21.1 The Cliento's evaluation committee shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and the RFP, applying the evaluation criteria, sub-criteria, and point system specified in the **Data Sheet**. Each responsive Proposal will be given a technical score. A Proposal shall be rejected at this stage if it does not respond to important aspects of the RFP or if it fails to achieve the minimum technical score indicated in the **Data Sheet**.

# 16. Financial Proposals for QBS

- 22.1 Following the ranking of the Technical Proposals, when the selection is based on quality only (QBS), the top-ranked Consultant is invited to negotiate the Contract.
- 22.2 If Financial Proposals were invited together with the Technical Proposals, only the Financial Proposal of the technically top-ranked Consultant is opened by the Clientøs evaluation committee. All other Financial Proposals are returned unopened after the Contract negotiations are successfully concluded and the Contract is signed.

#### 17. Public Opening of

23.1 After the technical evaluation is completed and the

# Financial Proposals (for QCBS, FBS, and LCS methods)

Bank has issued its no objection (if applicable), the Client shall notify those Consultants whose Proposals were considered nonresponsive to the RFP and TOR or did not meet the minimum qualifying technical score (and shall provide information relating to the Consultantos overall technical score, as well as scores obtained for each criterion and sub-criterion) that their Financial Proposals will be returned unopened after completing the selection process and Contract signing. The Client shall simultaneously notify in writing those Consultants that have achieved the minimum overall technical score and inform them of the date, time and location for the opening of the Financial Proposals. The opening date should allow the Consultants sufficient time to make arrangements for attending the opening. The Consultantes attendance at the opening of the Financial Proposals (in person, or online if such option is indicated in the **Data Sheet**) is optional and is at the Consultantos choice.

23.2 The Financial Proposals shall be opened by the Clientøs evaluation committee in the presence of the representatives of those Consultants whose proposals have passed the minimum technical score. At the opening, the names of the Consultants, and the overall technical scores, including the break-down by criterion, shall be read aloud. The Financial Proposals will then be inspected to confirm that they have remained sealed and unopened. These Financial Proposals shall be then opened, and the total prices read aloud and recorded. Copies of the record shall be sent to all Consultants who submitted Proposals and to the Bank.

#### 18. Correction of Errors

24.1 Activities and items described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, and no corrections are made to the Financial Proposal.

#### a. Time-Based Contracts

24.1.1 If a Time-Based contract form is included in the RFP, the Client& evaluation committee will (a) correct any computational or arithmetical errors, and (b) adjust the prices if they fail to reflect all inputs included for the respective activities or items in the Technical Proposal. In case of discrepancy between (i) a partial amount (subtotal) and the total amount, or (ii) between the amount derived by multiplication of unit price with quantity and the total price, or (iii) between words and figures, the former will prevail. In case of discrepancy between the Technical and Financial Proposals in indicating quantities of input, the Technical Proposal prevails and the Client& evaluation committee shall correct the quantification

indicated in the Financial Proposal so as to make it consistent with that indicated in the Technical Proposal, apply the relevant unit price included in the Financial Proposal to the corrected quantity, and correct the total Proposal cost.

### Contracts

**b. Lump-Sum** 24.2 If a Lump-Sum contract form is included in the RFP, the Consultant is deemed to have included all prices in the Financial Proposal, so neither arithmetical corrections nor price adjustments shall be made. The total price, net of taxes understood as per Clause ITC 25 below, specified in the Financial Proposal (Form FIN-1) shall be considered as the offered price.

#### 19. Taxes

25.1 The Clientos evaluation of the Consultantos Financial Proposal shall exclude taxes and duties in the Client's country in accordance with the instructions in the Data Sheet.

#### **20. Conversion to Single** 26.1 Currency

For the evaluation purposes, prices shall be converted to a single currency using the selling rates of exchange, source and date indicated in the Data Sheet.

#### 27. Combined Quality and Cost Evaluation

#### a. Quality- and Cost-Based Selection (OCBS)

In the case of QCBS, the total score is calculated by weighting the technical and financial scores and adding them as per the formula and instructions in the Data Sheet. The Consultant achieving the highest combined technical and financial score will be invited for negotiations.

#### b. Fixed-Budget Selection (FBS)

- In the case of FBS, those Proposals that exceed the budget indicated in Clause 14.1.4 of the Data Sheet shall be rejected.
- The Client will select the Consultant that submitted the 27.3 highest-ranked Technical Proposal that does not exceed the budget indicated in the RFP, and invite such Consultant to negotiate the Contract.

#### c. Least-Cost Selection

27.4 In the case of Least-Cost Selection (LCS), the Client will select the Consultant with the lowest evaluated total price among those consultants that achieved the minimum technical score, and invite such Consultant to negotiate the Contract.

#### D. Negotiations and Award

#### 28. Negotiations

- 28.1 The negotiations will be held at the date and address indicated in the **Data Sheet** with the Consultantøs representative(s) who must have written power of attorney to negotiate and sign a Contract on behalf of the Consultant.
- 28.2 The Client shall prepare minutes of negotiations that are signed by the Client and the Consultantos authorized representative.

#### a. Availability of Key Experts

- 28.3 The invited Consultant shall confirm the availability of all Key Experts included in the Proposal as a pre-requisite to the negotiations, or, if applicable, a replacement in accordance with Clause 12 of the ITC. Failure to confirm the Key Expertsø availability may result in the rejection of the Consultantøs Proposal and the Client proceeding to negotiate the Contract with the next-ranked Consultant.
- 28.4 Notwithstanding the above, the substitution of Key Experts at the negotiations may be considered if due solely to circumstances outside the reasonable control of and not foreseeable by the Consultant, including but not limited to death or medical incapacity. In such case, the Consultant shall offer a substitute Key Expert within the period of time specified in the letter of invitation to negotiate the Contract, who shall have equivalent or better qualifications and experience than the original candidate.

# b. Technical negotiations

28.5 The negotiations include discussions of the Terms of Reference (TORs), the proposed methodology, the Clientøs inputs, the special conditions of the Contract, and finalizing the õDescription of Servicesö part of the Contract. These discussions shall not substantially alter the original scope of services under the TOR or the terms of the contract, lest the quality of the final product, its price, or the relevance of the initial evaluation be affected.

# c. Financial negotiations

- 28.6 The negotiations include the clarification of the Consultantos tax liability in the Clientos country and how it should be reflected in the Contract.
- 28.7 If the selection method included cost as a factor in the

evaluation, the total price stated in the Financial Proposal for a Lump-Sum contract shall not be negotiated.

28.8 In the case of a Time-Based contract, unit rates negotiations shall not take place, except when the offered Key Experts and Non-Key Expertsø remuneration rates are much higher than the typically charged rates by consultants in similar contracts. In such case, the Client may ask for clarifications and, if the fees are very high, ask to change the rates after consultation with the Bank.

The format for (i) providing information on remuneration rates in the case of Quality Based Selection; and (ii) clarifying remuneration ratesø structure under Clause 28.8 above, is provided in Appendix A to the Financial Form FIN-3: Financial Negotiations ó Breakdown of Remuneration Rates.

### 29. Conclusion of Negotiations

- 29.1 The negotiations are concluded with a review of the finalized draft Contract, which then shall be initialed by the Client and the Consultant authorized representative.
- 29.2 If the negotiations fail, the Client shall inform the Consultant in writing of all pending issues and disagreements and provide a final opportunity to the Consultant to respond. If disagreement persists, the Client shall terminate the negotiations informing the Consultant of the reasons for doing so. After having obtained the Bankøs no objection, the Client will invite the next-ranked Consultant to negotiate a Contract. Once the Client commences negotiations with the next-ranked Consultant, the Client shall not reopen the earlier negotiations.

#### 30. Award of Contract

- 30.1 After completing the negotiations the Client shall obtain the Bankøs no objection to the negotiated draft Contract, if applicable; sign the Contract; publish the award information as per the instructions in the **Data Sheet**; and promptly notify the other shortlisted Consultants.
- 30.2 The Consultant is expected to commence the assignment on the date and at the location specified in the **Data** Sheet.

### **Instructions to Consultants**

### E. Data Sheet

A. General		
ITC Clause Reference		
1 (c)	India	
2.1	Name of the Client: Project Management Unit, The World Bank assisted Uttarakhand Disater Recovery Project (UDRP) SIIDCUL Building 29 IIE (IT Park) Sahastradhara Road Dehradun- Uttarakhand- 248001  Ph: +91-135-2708100 Fax: +91-135-2605126 e-mail: amitnegi.gov@gmail.com  Method of selection: Quality and Cost Based Selection (QCBS)  Applicable Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers, dated January 2011 available on www.worldbank.org/procure	
2.2	Financial Proposal to be submitted together with Technical Proposal: Yes	
	The name of the assignment is: Technical Support and Supervision Agency for õOwner Driven Construction of Housing (ODCH)ö in Uttarakhand	
2.3	A pre-proposal conference will be held: Yes	
	Date of pre-proposal conference: 20 <sup>th</sup> December 2013 Time: 11:00 AM  Address: SIIDCUL Building 29 IIE (IT Park) Sahastradhara Road Dehradun- Uttarakhand- 248001	

	Telephone: <u>+91-135-2708100</u> Facsimile: <u>+91-135-2708109</u> E-mail: sowjanya2007@gmail.com			
	Contact person/conference coordinator:			
	Ms Sowjanya Program Manager ó Housing Project Management Unit (PMU), The World Bank assisted Uttarakhand Disater Recovery Project (UDRP)			
2.4	The Client will provide the following inputs, project data, reports, etc. to facilitate the preparation of the Proposals:  1. Uttarakhand Housing Reconstruction Policy 2. No. Of ODCH and Pre-fabricated houses 3. No. Of Beneficiaries district-wise 4. Design Drawings of proposed ODCH houses 5. Indicative Communication plan 6. Proposed Grievance Redressal System			
4.1	The reports mentioned in clause 2.4 and other related data can also be downloaded from the website <a href="www.dmmc.gov.in">www.dmmc.gov.in</a>			
6.3.1	A list of debarred firms and individuals is available at the Bank's external website: <a href="https://www.worldbank.org/debarr">www.worldbank.org/debarr</a>			
	B. Preparation of Proposals			
9.1	This RFP has been issued in the English language.			
10.1	The Proposal shall comprise the following:			
	For FULL TECHNICAL PROPOSAL (FTP):  1 <sup>st</sup> Inner Envelope with the Technical Proposal:  a. Power of Attorney to sign the Proposal  b. TECH-1  c. TECH-2  d. TECH-3  e. TECH-4  f. TECH-5  g. TECH-6			

	AND  2d Inner Envelope with the Financial Proposal (if applicable):
	(1) FIN-1 (2) FIN-2 (3) FIN-3 (4) FIN-4 (5) Statement of Undertaking (if required under Data Sheet 10.2 below)
10.2	Statement of Undertaking is required Yes
11.1	Participation of Sub-consultants, Key Experts and Non-Key Experts in more than one Proposal is permissible Yes
12.1	<b>Proposals must remain valid for</b> 90 days calendar days after the proposal submission deadline (i.e., until: 30 <sup>th</sup> March 2014).
13.1	Clarifications may be requested no later than ten days prior to the submission deadline.
	The contact information for requesting clarifications is:
	Programme Manager - Housing
	Project Management Unit,
	The World Bank assisted
	Uttarakhand Disater Recovery Project (UDRP)
	SIIDCUL Building 29 IIE (IT Park) Sahastradhara Road
	Dehradun- Uttarakhand- 248001
	Ph: +91-135-2708100
	Fax: +91-135-2605126 e-mail: amitnegi.gov@gmail.com
	o man. annaiogi.gov e ginan.com
14.1.1	Shortlisted Consultants may associate with
	(a) non-shortlisted consultant(s): Yes (with Clientos prior approval)Or (b) other shortlisted Consultants: Yes (with Clientos prior approval)

14.1.2 (do not use for Fixed Budget method)	Not Applicable
14.1.3 for time- based contracts only	Not Applicable
15.2	The format of the Technical Proposal to be submitted is: FTP  Submission of the Technical Proposal in a wrong format may lead to the Proposal being deemed non-responsive to the RFP requirements.
16.1	<ul> <li>Reimbursable Expenses should include:</li> <li>(1) a per diem allowance, including hotel, for experts for every day of absence from the home office for the purposes of the Services;</li> <li>(2) cost of travel by the most appropriate means of transport and the most direct practicable route;</li> <li>(3) cost of office accommodation, including overheads and back-stop support;</li> <li>(4) communications costs;</li> <li>(5) cost of purchase or rent or freight of any equipment required to be provided by the Consultants;</li> <li>(6) cost of reports production (including printing) and delivering to the Client;</li> <li>(7) other allowances where applicable and provisional or fixed sums (if any)</li> </ul>
16.2	A price adjustment provision applies to remuneration rates: No.
16.3	Information on the Consultant's tax obligations in the Client's country

	can be found on www.servicetax.gov.in
16.4	The Financial Proposal shall be stated in the following currencies: Indian Rupees (INR)
	The Financial Proposal should state local costs in the Client's country currency (local currency): Yes
	C. Submission, Opening and Evaluation
17.1	The Consultants shall not have the option of submitting their Proposals electronically.
17.4	The Consultant must submit: (a) Technical Proposal: one (1) original and five (5) copies; (b) Financial Proposal: one (1) original.
17.7 and 17.9	The Proposals must be submitted no later than: Date: 22 <sup>nd</sup> December 2013 Time: 15:00 IST The Proposal submission address is:
	Project Director Project Management Unit, The World Bank assisted Uttarakhand Disater Recovery Project (UDRP)
	SIIDCUL Building 29 IIE (IT Park) Sahastradhara Road Dehradun- Uttarakhand- 248001
	Ph: +91-135-2708100 Fax: +91-135-2605126 e-mail: amitnegi.gov@gmail.com
19.1	An online option of the opening of the Technical Proposals is offered: No
19.2	In addition, the following information will be read aloud at the opening of the Technical Proposals: N/A

### **21.1** (for FTP)

Criteria, sub-criteria, and point system for the evaluation of the Full Technical Proposals:

- i. Consultantés Experience (10) (TECH ó 2)
  - a) Experience in Housing/Community Outreach programme 3

Housing/Community outreach project involving	
1000 beneficiaries or more	3
Housing/Community outreach project involving	
500 to 999 beneficiaries	2
Housing/Community outreach project involving	
100 to 499 beneficiaries	1

- b) Experience of housing project in hills ó 2
- c) Experience of externally aided projects -2
- d) Experience of community outreach projects ó 3

Experience of Community outreach projects - 3 nos.	3
Experience of Community outreach projects - 2 nos.	2
Experience of Community outreach projects - 1 nos.	1

- ii. Adequacy of the proposed methodology and work plan in responding to the Terms of Reference (30): (TECH-4 and TECH-5)
  - a) Innovation: such as adoption of eco-friendly measures, ownership of the house jointly by woman etc.
  - b) Overall support to district administration; and Social, technical and construction management support to beneficiaries
  - c) Capacity building and training
  - d) Communication strategy and Grievance Redressal
  - e) Monitoring, Evaluation, Documentation and maintenance of records
  - f) Work Plan and Organisation and staffing
- iii. Key professional staff qualifications and competence for the assignment (60) (TECH -6):
  - a) Team leader/State Coordinator (30)
    - ✓ Experience (6 years 2 marks, 2 marks for each additional year subject to maximum 10 marks)
    - ✓ Experience of housing projects ó 5 marks
    - ✓ Experience of working in hills ó 5 marks
    - ✓ Working knowledge of hindi ó 5 marks

	✓ If already on board ó 5 marks b) District Programme Coordinator (30) (6 marks for each candidate) ✓ MBA ó 1 mark ✓ Experience (4 years 1 mark, for every additional year 1 mark subject to a maximum of 2 marks) ✓ Experience of housing projects ó 1 mark ✓ Experience of working in hills ó 1 mark ✓ If already on board ó 1 mark  The minimum technical score (St) required to pass is:75				
23.1	An online option of the opening of the Financial Proposals is offered: No.				
25.1	For the purpose of the evaluation, the Client will exclude: (a) all local identifiable indirect taxes such as sales tax, excise tax, VAT, or similar taxes levied on the contractor invoices; and (b) all additional local indirect tax on the remuneration of services rendered by non-resident experts in the Clientor country. If a Contract is awarded, at Contract negotiations, all such taxes will be discussed, finalized (using the itemized list as a guidance but not limiting to it) and added to the Contract amount as a separate line, also indicating which taxes shall be paid by the Consultant and which taxes are withheld and paid by the Client on behalf of the Consultant.				
26.1	The single currency for the conversion of all prices expressed in various currencies into a single one is: Indian Rupees (INR)				
	The official source of the selling (exchange) rate is: State Bank of India (SBI) B.C. Selling Rate of Exchange				
	The date of the exchange rate is: The last date for submission of proposal as indicated in Clause 17.7 and 17.9 of datasheet				
27.1 (QCBS only)	The lowest evaluated Financial Proposal (Fm) is given the maximum financial score (Sf) of 100.				
Jilly)	The formula for determining the financial scores (Sf) of all other				

	Proposals is calculated as following:					
	Sf = 100 x Fm/ F, in which õSfö is the financial score, õFmö is the lowest price, and õFö the price of the proposal under consideration.  The weights given to the Technical (T) and Financial (P) Proposals are T = 80, and P = 20					
	Proposals are ranked according to their combined technical (St) and financial (Sf) scores using the weights ( $T$ = the weight given to the Technical Proposal; $P$ = the weight given to the Financial Proposal; $P$ = 1) as following: $P$ = 1 as $P$ = 1 as following: $P$ = 1 as $P$ = 1 a					
	D. Negotiations and Award					
28.1	Expected date and address for contract negotiations: Date: 7 <sup>th</sup> January 2014 Address: Project Management Unit, The World Bank assisted Uttarakhand Disater Recovery Project (UDRP) SIIDCUL Building 29 IIE (IT Park) Sahastradhara Road Dehradun, Uttarakhand- 248001  Ph: +91-135-2708100 Fax: +91-135-2605126 e-mail: amitnegi.gov@gmail.com					
30.1	The publication of the contract award information following the completion of the contract negotiations and contract signing will be done as following: www.dmmc.uk.gov.in					
	The publication will be done within 15 days after the contract signing.					
30.2	Expected date for the commencement of the Services: Date: 7 <sup>th</sup> January 2014 at: Dehradun					

### Section 3. Technical Proposal – Standard Forms

{Notes to Consultant shown in brackets { } throughout Section 3 provide guidance to the Consultant to prepare the Technical Proposal; they should not appear on the Proposals to be submitted.}

#### **CHECKLIST OF REQUIRED FORMS**

Required for FTP or STP (V)		FORM	DESCRIPTION	Page Limit
FTP	STP			
٧	٧	TECH-1	Technical Proposal Submission Form.	
"√	" If	TECH-1	If the Proposal is submitted by a joint venture,	
applicable		Attachment	attach a letter of intent or a copy of an existing agreement.	
"√"	' If	Power of	No pre-set format/form. In the case of a Joint	
appli	cable	Attorney	Venture, several are required: a power of attorney	
			for the authorized representative of each JV	
			member, and a power of attorney for the	
			representative of the lead member to represent all JV members	
٧		TECH-2	Consultant's Organization and Experience.	
٧		TECH-2A	A. Consultant's Organization	
٧	TECH-2B B. Consultant's Experience		B. Consultant's Experience	
٧		TECH-3	Comments or Suggestions on the Terms of	
			Reference and on Counterpart Staff and Facilities to	
			be provided by the Client.	
٧	TECH-3A A. On the Terms of Reference			
٧	TECH-3B  B. On the Counterpart Staff and Facilities			
V	٧	TECH-4	Description of the Approach, Methodology, and	
	•		Work Plan for Performing the Assignment	
٧	٧	TECH-5	Work Schedule and Planning for Deliverables	
٧	٧	TECH-6	Team Composition, Key Experts Inputs, and attached Curriculum Vitae (CV)	

All pages of the original Technical and Financial Proposal shall be initialled by the same authorized representative of the Consultant who signs the Proposal.

#### FORM TECH-1

#### TECHNICAL PROPOSAL SUBMISSION FORM

{Location, Date}

To:

Programme Director, Project Management Unit, Uttarakhand Disaster Recovery Project (UDRP),

#### Dear Sirs:

We, the undersigned, offer to provide the consulting services for Technical Support and Supervision Consultancy in accordance with your Request for Proposal dated 10<sup>th</sup> December 2013 and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and a Financial Proposal sealed in a separate envelope.

{If the Consultant is a joint venture, insert the following: We are submitting our Proposal a joint venture with: {Insert a list with full name and the legal address of each member, and indicate the lead member}. We have attached a copy {insert: õof our letter of intent to form a joint ventureõ or, if a JV is already formed, õof the JV agreementõ} signed by every participating member, which details the likely legal structure of and the confirmation of joint and severable liability of the members of the said joint venture.

{OR

If the Consultant® Proposal includes Sub-consultants, insert the following: We are submitting our Proposal with the following firms as Sub-consultants: {Insert a list with full name and address of each Sub-consultant.}

#### We hereby declare that:

- (a) All the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification by the Client and/or may be sanctioned by the Bank.
- (b) Our Proposal shall be valid and remain binding upon us for the period of time specified in the Data Sheet, Clause 12.1.
- (c) We have no conflict of interest in accordance with ITC 3.

- (d) We meet the eligibility requirements as stated in ITC 6, and we confirm our understanding of our obligation to abide by the Bankøs policy in regard to corrupt and fraudulent practices as per ITC 5.
- (e) In competing for (and, if the award is made to us, in executing) the Contract, we undertake to observe the laws against fraud and corruption, including bribery, in force in the country of the Client.
- (f) Except as stated in the Data Sheet, Clause 12.1, we undertake to negotiate a Contract on the basis of the proposed Key Experts. We accept that the substitution of Key Experts for reasons other than those stated in ITC Clause 12 and ITC Clause 28.4 may lead to the termination of Contract negotiations.
- (g) Our Proposal is binding upon us and subject to any modifications resulting from the Contract negotiations.

We undertake, if our Proposal is accepted and the Contract is signed, to initiate the Services related to the assignment no later than the date indicated in Clause 30.2 of the Data Sheet.

We understand that the Client is not bound to accept any Proposal that the Client receives.

We remain.

Yours sincerely,
Authorized Signature {In full and initials}:
Address: Contact information (phone and e-mail):

{For a joint venture, either all members shall sign or only the lead member, in which

case the power of attorney to sign on behalf of all members shall be attached}

### FORM TECH-2 (FOR FULL TECHNICAL PROPOSAL ONLY)

### CONSULTANT'S ORGANIZATION AND EXPERIENCE

Form TECH-2: a brief description of the Consultantøs organization and an outline of the recent experience of the Consultant that is most relevant to the assignment. In the case of a joint venture, information on similar assignments shall be provided for each partner. For each assignment, the outline should indicate the names of the Consultantøs Key Experts and Subconsultants who participated, the duration of the assignment, the contract amount (total and, if it was done in a form of a joint venture or a sub-consultancy, the amount paid to the Consultant), and the Consultantøs role/involvement.

### A - Consultant's Organization

- 1. Provide here a brief description of the background and organization of your company, and ó in case of a joint venture ó of each member for this assignment.
- 2. Include organizational chart, a list of Board of Directors, and beneficial ownership

### **B** - Consultant's Experience

- 1. List only previous similar assignments successfully completed in the last 10 years.
- 2. List only those assignments for which the Consultant was legally contracted by the Client as a company or was one of the joint venture partners. Assignments completed by the Consultant individual experts working privately or through other consulting firms cannot be claimed as the relevant experience of the Consultant, or that of the Consultant partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Consultant should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by the Client.

Duration	Assignment name/& brief description of main deliverables/outputs	Name of Client & Country of Assignment	Approx. Contract value (in INR)/ Amount paid to your firm	Role on the Assignment
{e.g., Jan.20096 Apr.2010}	{e.g., õImprovement quality ofö: designed master plan for rationalization of; }	{e.g., Ministry of, country}	{e.g., INR 100 Lakhs}	{e.g., Lead partner in a JV A&B&C}
{e.g., Jan- May 2008}	{e.g., õSupport to sub- national governmentö : drafted secondary level regulations on}	{e.g., municipality of, country}	{e.g., INR 100 Lakhs}	{e.g., sole Consultant}

### FORM TECH-3 (FOR FULL TECHNICAL PROPOSAL)

# COMMENTS AND SUGGESTIONS ON THE TERMS OF REFERENCE, COUNTERPART STAFF, AND FACILITIES TO BE PROVIDED BY THE CLIENT

Form TECH-3: comments and suggestions on the Terms of Reference that could improve the quality/effectiveness of the assignment; and on requirements for counterpart staff and facilities, which are provided by the Client, including: administrative support, office space, local transportation, equipment, data, etc.

### A - On the Terms of Reference

{improvements to the Terms of Reference, if any}

### **B - On Counterpart Staff and Facilities**

{comments on counterpart staff and facilities to be provided by the Client. For example, administrative support, office space, local transportation, equipment, data, background reports, etc., if any}

### FORM TECH-4 (FOR FULL TECHNICAL PROPOSAL ONLY)

# DESCRIPTION OF APPROACH, METHODOLOGY, AND WORK PLAN IN RESPONDING TO THE TERMS OF REFERENCE

Form TECH-4: a description of the approach, methodology and work plan for performing the assignment, including a detailed description of the proposed methodology and staffing for training.

- a) Technical Approach and Methodology
- b) Work Plan
- c) Organization and Staffing}
- a) <u>Technical Approach and Methodology.</u> {Please explain your understanding of the objectives of the assignment as outlined in the Terms of Reference (TORs), the technical approach, and the methodology you would adopt for implementing the tasks to deliver the expected output(s), and the degree of detail of such output. <u>Please do not repeat/copy the TORs in here.</u>} It should include following points:
  - i. Innovation: such as adoption of eco-friendly measures, ownership of the house jointly by woman etc.
  - ii. Overall Support to district administration to beneficiaries
  - iii. Capacity building and training
  - iv. Communication strategy and Grievance Redressal
  - v. Monitoring, Evaluation, Reporting, Documentation and maintenance of records
- b) <u>Work Plan.</u> {Please outline the plan for the implementation of the main activities/tasks of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the Client), and tentative delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing your understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents (including reports) to be delivered as final output(s) should be included here. The work plan should be consistent with the Work Schedule Form.}
- c) <u>Organization and Staffing.</u> {Please describe the structure and composition of your team, including the list of the Key Experts, Non-Key Experts and relevant technical and administrative support staff.}

### FORM TECH-5

### WORK SCHEDULE AND PLANNING FOR DELIVERABLES

N°	Deliverables <sup>1</sup> (D)		Months										
"	Denveragies (5 ii)	1	2	3	4	5	6	7	8	9	••••	n	TOTAL
D-1	{e.g., Deliverable #1: Report A												
	1) data collection												
	2) drafting												
	3) inception report												
	4) incorporating comments												
	5)												
	6) delivery of final report to Client}												
D-2	{e.g., Deliverable #2:}												
n													

<sup>1</sup> List the deliverables with the breakdown for activities required to produce them and other benchmarks such as the Client's approvals. For phased assignments, indicate the activities, delivery of reports, and benchmarks separately for each phase.

<sup>2</sup> Duration of activities shall be indicated in a form of a bar chart.

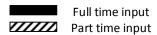
<sup>3.</sup> Include a legend, if necessary, to help read the chart.

FORM TECH-6
TEAM COMPOSITION, ASSIGNMENT, AND KEY EXPERTS' INPUTS

N°	Name	Expert's	s input	(in person	/month) pe	r each Deliv	verable (lis	sted in TECH-5)	Total t	ime-inpu	ut
		Position		D-1	D-2	D-3		D	Home	Field	Total
KEY I	XPERTS	<u>L</u>		<u>l</u>			<u>.</u>	<b>'</b>	1 1 1		
K-1	{e.g., Mr. Abbbb}	[Team Leader]	[Home] [Field]	[2 month] [0.5 m]	[1.0]	[1.0]			,xxx	\$\$\$\$\$\$\$\$	2
		Ledderj	[riciu]	[0.5 111]	[2.5]	[0]			)XXXX	(00000	,
K-2									, , , , , , , , , , , , , , , , , , ,	2000	1
K-3									,xxxx	, <u>;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;</u>	
										XXXXX	
n									××××	XXXXXX	4
			l	1		1 1		Subtotal	- XXXXX		
NON	-KEY EXPERTS							•	•	•	
NI 1			[Home]							<b>XXXXXX</b>	,
N-1			[Field]						188888	\$	
N-2									)XXXXX	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2
									UXXXX	, , , , ,	
									:XXXX		
n									588888	(00000	4
	l		l					Subtotal			
								Total	50000	200000	,

For Key Experts, the input should be indicated individually for the same positions as required under the Data Sheet ITC21.1.

- 2 Months are counted from the start of the assignment/mobilization. One (1) month equals twenty two (22) working (billable) days. One working (billable) day shall be not less than eight (8) working (billable) hours.
- "Home" means work in the office in the expert's country of residence. "Field" work means work carried out in the Client's country or any other country outside the expert's country of residence.



# FORM TECH-6 (CONTINUED)

## **CURRICULUM VITAE (CV)**

Position Title and No.	{e.g., K-1, TEAM LEADER}
Name of Expert:	{Insert full name}
Date of Birth:	{day/month/year}
Country of Citizenship/Residence	

Education:	List college/university or other specialized education, giving names of
educational i	nstitutions, dates attended, degree(s)/diploma(s) obtained}

**Employment record relevant to the assignment:** {Starting with present position, list in reverse order. Please provide dates, name of employing organization, titles of positions held, types of activities performed and location of the assignment, and contact information of previous clients and employing organization(s) who can be contacted for references. Past employment that is not relevant to the assignment does not need to be included.}

Period	Employing organization and your title/position. Contact infor for references	Country	Summary of activities performed relevant to the Assignment
[e.g., May 2005- present]	[e.g., Ministry of, advisor/consultant to		
	For references: Tel/e-mail; Mr. Hbbbbb, deputy minister]		

Membership in Professional Associations and Publications:	
Language Skills (indicate only languages in which you can work):	

### **Adequacy for the Assignment:**

Detailed Tasks Assigned on Consultant's Team of Experts:	Reference to Prior Work/Assignments that Best Illustrates Capability to Handle the Assigned Tasks
{List all deliverables/tasks as in TECH- 5 in which the Expert will be involved)	

### Expert's contact information: (e-mailí í í í í í í, phoneí í í í í í

### Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience, and I am available to undertake the assignment in case of an award. I understand that any misstatement or misrepresentation described herein may lead to my disqualification or dismissal by the Client, and/or sanctions by the Bank.

		{day/month/year}
Name of Expert	Signature	Date
		{day/month/year}
Name of authorized Representative of the Consultant (the same who signs the Proposal)	Signature	Date

## **Section 4. Financial Proposal - Standard Forms**

{*Notes to Consultant* shown in brackets { } provide guidance to the Consultant to prepare the Financial Proposals; they should not appear on the Financial Proposals to be submitted.}

Financial Proposal Standard Forms shall be used for the preparation of the Financial Proposal according to the instructions provided in Section 2.

FIN-1	Financial Proposal Submission Form
FIN-2	Summary of Costs
FIN-3	Breakdown of Remuneration, including Appendix A õFinancial Negotiations - Breakdown of Remuneration Ratesö in the case of QBS method
FIN-4	Reimbursable expenses

# FORM FIN-1 FINANCIAL PROPOSAL SUBMISSION FORM

{Location, Date}

To:
Program Director,
Project Management Unit (PMU),
UDRP

Dear Sirs:

We, the undersigned, offer to provide the consulting services for  $\tilde{o}$ Technical Support and Supervision for Owner Driven Construction of Housing (ODCH) $\ddot{o}$  in accordance with your Request for Proposal dated 10<sup>th</sup> December 2013 and our Technical Proposal.

Our attached Financial Proposal is for the amount of {Indicate the corresponding to the amount(s) currency (ies)} {Insert amount(s) in words and figures}, excluding of all indirect local taxes in accordance with Clause 25.1 in the Data Sheet. The estimated amount of local indirect taxes is {Insert currency} {Insert amount in words and figures} which shall be confirmed or adjusted, if needed, during negotiations. {Please note that all amounts shall be the same as in Form FIN-2}.

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in Clause 12.1 of the Data Sheet.

Commissions and gratuities paid or to be paid by us to an agent or any third party relating to preparation or submission of this Proposal and Contract execution, paid if we are awarded the Contract, are listed below:

Name and Address of Agents	Amount and Currency	Purpose of Commission or Gratuity

{If no payments are made or promised, add the following statement: õNo commissions or gratuities have been or are to be paid by us to agents or any third party relating to this Proposal and Contract execution.ö}

We understand you are not bound to accept any Proposal you receive.

We remain,

Yours sincerely,

Authorized Signature {In full and initials}:	
Name and Title of Signatory:	
In the capacity of:	
Address:	
E-mail:	

{For a joint venture, either all members shall sign or only the lead member/consultant, in which case the power of attorney to sign on behalf of all members shall be attached}

## FORM FIN-2 SUMMARY OF COSTS

		1	-	4			
		Cost  {Consultant must state the proposed Costs in accordance with Clause 16.4 of the Data Sheet; delete columns which are not used}					
	Item						
					Local Currency, if		
					used and/or required (16.4		
					Data Sheet}		
Cost of th	e Financial Proposal						
	Including:						
(1) Remuneration							
	(2) Reimbursables						
Total Cost	t of the Financial Proposal:						
{Should m	natch the amount in Form FIN-1}						
Indirect L	ocal Tax Estimates – to be discussed an	nd finalized at the nego	otiations if the Contra	ct is awarded			
(i)	{insert type of tax e.g.,Service tax,						
	VAT or sales tax}						
(ii)	{e.g., income tax on non-resident						
	experts}						
(iii)	{insert type of tax}						
Total Estir	nate for Indirect Local Tax:						

Footnote: Payments will be made in the currency (ies) expressed above (Reference to ITC 16.4).

## FORM FIN-3 BREAKDOWN OF REMUNERATION

No.	Name	Position (as in TECH-6)	Person-month Remuneration Rate	Time Input in Person/Month (from TECH-6)				{Local Currency- as in FIN-2}
	Key Experts							
<b>(-1</b>			[Home]					XXXXXX
			[Field]	<u> </u>	XXXXXXX	**********	XXXXXXXX	WAAAAA
<b>(-2</b>					******	******	XXXXXXXXX	**********
						***********		
						20202020333.	· · · · · · · · · · · · · · · · · · ·	<b>XXXXXXX</b>
					<b>************</b>	<b>XXXXXXX</b>	**********	
_					XXXXXXXXX	\$\$\$\$\$\$	<u> </u>	
	Non-Key Experts							
N-1			[Home]		*******	*****	500000000	
N-2			[Field]		<b>*******</b>	***************************************	XXXXXXXX	
					<b>*******</b>	<b>*********</b>		
					$\times$	50000000	95>>>>>	

### Appendix A. Financial Negotiations - Breakdown of Remuneration Rates

### 1. Review of Remuneration Rates

- 1.1. The remuneration rates are made up of salary or a base fee, social costs, overheads, profit, and any premium or allowance that may be paid for assignments away from headquarters or a home office. An attached Sample Form can be used to provide a breakdown of rates.
- 1.2. If the RFP requests submission of a technical proposal only, the Sample Form is used by the selected Consultant to prepare for the negotiations of the Contract. If the RFP requests submission of the financial proposal, the Sample Form shall be completed and attached to the Financial Form-3. Agreed (at the negotiations) breakdown sheets shall form part of the negotiated Contract and included in its Appendix D or C.
- 1.3. At the negotiations the firm shall be prepared to disclose its audited financial statements for the last three years, to substantiate its rates, and accept that its proposed rates and other financial matters are subject to scrutiny. The Client is charged with the custody of government funds and is expected to exercise prudence in the expenditure of these funds.

### 1.4. Rate details are discussed below:

- (i) <u>Salary</u> is the gross regular cash salary or fee paid to the individual in the firm home office. It shall not contain any premium for work away from headquarters or bonus (except where these are included by law or government regulations).
- (ii) <u>Bonuses</u> are normally paid out of profits. To avoid double counting, any bonuses shall not normally be included in the õSalaryö and should be shown separately. Where the Consultantos accounting system is such that the percentages of social costs and overheads are based on total revenue, including bonuses, those percentages shall be adjusted downward accordingly. Where national policy requires that 13 monthsø pay be given for 12 monthsø work, the profit element need not be adjusted downward. Any discussions on bonuses shall be supported by audited documentation, which shall be treated as confidential.
- (iii) <u>Social Charges</u> are the costs of non-monetary benefits and may include, inter alia, social security (including pension, medical, and life insurance costs) and the cost of a paid sick and/or annual leave. In this regard, a paid leave during public holidays or an annual leave taken during an assignment if no Expertøs replacement has been provided is not considered social charges.
- (iv) <u>Cost of Leave</u>. The principles of calculating the cost of total days leave per annum as a percentage of basic salary is normally calculated as follows:

$$Leave\ cost\ as\ percentage\ of\ salary = \ \frac{total\ days\ leave\ x\ 100}{[365\text{-}w\text{-}ph\text{-}v\text{-}s]}$$
 Where w = weekends, ph = public holidays, v = vacation, and s = sick leave.

Please note that leave can be considered as a social cost only if the Client is not charged for the leave taken.

- (v) Overheads are the Consultantøs business costs that are not directly related to the execution of the assignment and shall not be reimbursed as separate items under the Contract. Typical items are home office costs (non-billable time, time of senior Consultantøs staff monitoring the project, rent of headquartersø office, support staff, research, staff training, marketing, etc.), the cost of Consultantøs personnel not currently employed on revenue-earning projects, taxes on business activities, and business promotion costs. During negotiations, audited financial statements, certified as correct by an independent auditor and supporting the last three yearsø overheads, shall be available for discussion, together with detailed lists of items making up the overheads and the percentage by which each relates to basic salary. The Client does not accept an add-on margin for social charges, overhead expenses, etc. for Experts who are not permanent employees of the Consultant. In such case, the Consultant shall be entitled only to administrative costs and a fee on the monthly payments charged for sub-contracted Experts.
- (vi) <u>Profit</u> is normally based on the sum of the Salary, Social costs, and Overheads. If any bonuses paid on a regular basis are listed, a corresponding reduction shall be made in the profit amount. Profit shall not be allowed on travel or any other reimbursable expenses.
- (vii) Away from Home Office Allowance or Premium or Subsistence Allowances. Some Consultants pay allowances to Experts working away from headquarters or outside of the home office. Such allowances are calculated as a percentage of salary (or a fee) and shall not draw overheads or profit. Sometimes, by law, such allowances may draw social costs. In this case, the amount of this social cost shall still be shown under social costs, with the net allowance shown separately.

UNDP standard rates for the particular country may be used as reference to determine subsistence allowances.

## Sample Form

Consultant:	Country:
Assignment:	Date:
Consultant's Representation	ns Regarding Costs and Charges
We hereby confirm that:	
	ed table are taken from the firmøs payroll records sted which have not been raised other than within ed to all the Consultantøs Experts;
(b) attached are true copies of the latest pa	y slips of the Experts listed;
(c) the away- from- home office allowar has agreed to pay for this assignment to the Ex	nces indicated below are those that the Consultant aperts listed;
	for social charges and overhead are based on the three years as represented by the firmøs financial
(e) said factors for overhead and social ch profit-sharing.	arges do not include any bonuses or other means of
[Name of Consultant]	
Signature of Authorized Representative	Date
Name:	

# Consultant's Representations Regarding Costs and Charges (Model Form I)

(Expressed in INR)

Perso	onnel	1	2	3	4	5	6	7	8
Name	Position	Basic Remuneration Rate per Working Month/Day/hou r	Social Charges <sup>1</sup>	Overhead 1	Subtotal	Profit <sup>2</sup>	Away from Home Office Allowance	Proposed Fixed Rate per Working Month/Day/Hour	Proposed Fixed Rate per Working Month/Day/Hour <sup>1</sup>
Home	Office								
Client's	Country								

<sup>{\*</sup> If more than one currency is used, use additional table(s), one for each currency}

<sup>1.</sup> Expressed as percentage of 1

<sup>2.</sup> Expressed as percentage of 4

## FORM FIN-4 BREAKDOWN OF REIMBURSABLE EXPENSES

B. Re	3. Reimbursable Expenses							
N°	Type of Reimbursable Expenses	Unit	Unit Cost	Quantity				{Local Currency- as in FIN-2}
	{e.g., Per diem allowances**}	{Day}						
	{e.g., International flights}	{Ticket}						
	{e.g., In/out airport transportation}	{Trip}						
	{e.g., Communication costs between Insert place and Insert place}							
	{ e.g., reproduction of reports}							
	{e.g., Office rent}							
	{Training of the Client's personnel – if required in TOR}							
			7	Total Costs				

Legend:

õPer diem allowanceö is paid for each night the expert is required by the Contract to be away from his/her usual place of residence.

# **Section 5. Eligible Countries**

**In reference to ITC6.3.2,** for the information of shortlisted Consultants, at the present time firms, goods and services from the following countries are excluded from this selection:

Under the ITC 6.3.2 (a): None

Under the ITC 6.3.2 (b): None

## Section 6. Bank Policy – Corrupt and Fraudulent Practices

(this Section 6 shall not be modified)

Guidelines for Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers, dated January 2011:

### õFraud and Corruption

1.23 It is the Bankøs policy to require that Borrowers (including beneficiaries of Bank loans), consultants, and their agents (whether declared or not), sub-contractors, sub-consultants, service providers, or suppliers, and any personnel thereof, observe the highest standard of ethics during the selection and execution of Bank-financed contracts [footnote: In this context, any action taken by a consultant or any of its personnel, or its agents, or its sub-consultants, sub-contractors, services providers, suppliers, and/or their employees, to influence the selection process or contract execution for undue advantage is improper.]. In pursuance of this policy, the Bank:

- (a) defines, for the purposes of this provision, the terms set forth below as follows:
  - (i) õcorrupt practiceö is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party<sup>2</sup>;
  - (ii) õfraudulent practiceö is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation<sup>3</sup>;
  - (iii) õcollusive practicesö is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party<sup>4</sup>;
  - (iv) ocoercive practices is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party<sup>5</sup>;

<sup>&</sup>lt;sup>2</sup> For the purpose of this sub-paragraph, õanother partyö refers to a public official acting in relation to the selection process or contract execution. In this context õpublic officialö includes World Bank staff and employees of other organizations taking or reviewing selection decisions.

<sup>&</sup>lt;sup>3</sup> For the purpose of this sub-paragraph, õpartyö refers to a public official; the terms õbenefitö and õobligationö relate to the selection process or contract execution; and the õact or omissionö is intended to influence the selection process or contract execution.

<sup>&</sup>lt;sup>4</sup> For the purpose of this sub-paragraph, õpartiesö refers to participants in the procurement or selection process (including public officials) attempting either themselves, or through another person or entity not participating in the procurement or selection process, to simulate competition or to establish prices at artificial, non-competitive levels, or are privy to each other bid prices or other conditions.

### (v) õobstructive practiceö is

- (aa) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede a Bank investigation into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation, or
- (bb) acts intended to materially impede the exercise of the Bankøs inspection and audit rights;
- (b) will reject a proposal for award if it determines that the consultant recommended for award or any of its personnel, or its agents, or its sub-consultants, sub-contractors, services providers, suppliers, and/or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- (c) will declare misprocurement and cancel the portion of the Loan allocated to a contract if it determines at any time that representatives of the Borrower or of a recipient of any part of the proceeds of the Loan were engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices during the selection process or the implementation of the contract in question, without the Borrower having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur, including by failing to inform the Bank in a timely manner they knew of the practices;
- (d) will sanction a firm or an individual at any time, in accordance with prevailing Bankøs sanctions procedures<sup>6</sup>, including by publicly declaring such firm or an ineligible, either indefinitely or for a stated period of time: (i) to be awarded a Bank-financed contract, and (ii) to be a nominated<sup>7</sup> sub-consultant, supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract.

<sup>&</sup>lt;sup>5</sup> For the purpose of this sub-paragraph, õpartyö refers to a participant in the selection process or contract execution

<sup>&</sup>lt;sup>6</sup> A firm or an individual may be declared ineligible to be awarded a Bank-financed contract upon (i) completion of the Bank¢s sanctions proceedings as per its sanctions procedures, including inter alia: cross-debarment as agreed with other International Financial Institutions, including Multilateral Development Banks, and through the application of the World Bank Group corporate administrative procurement sanctions procedures for fraud and corruption; and (ii) as a result of temporary suspension or early temporary suspension in connection with an ongoing sanctions proceedings. See footnote 12 and paragraph 8 of Appendix 1 of these Guidelines.

<sup>&</sup>lt;sup>7</sup> A nominated sub-consultant, supplier, or service provider is one which has been either (i) included by the consultant in its proposal because it brings specific and critical experience and know-how that are accounted for in the technical evaluation of the consultantos proposal for the particular services; or (ii) appointed by the Borrower.

### Section 7. Terms of Reference

### 1. Background

The monsoon in June 2013 arrived almost two weeks earlier than expected in Uttarakhand. From June 15 to 17, 2013, cloud bursts and heavy (64.5 - 124.4 mm) to very heavy (124.5 ó 244.4 mm) rainfall hit several parts of the higher reaches of the Himalayas. This unprecedented rainfall resulted in a sudden increase in water levels, giving rise to flash floods in the Mandakini, Alakananda, Bhagirathi and other river basins, also causing extensive landslides at various locations. Continuous rains caused the Chorabari Lake to rise and the Lakeøs weak moraine barrier gave way and a huge volume of water along with large boulders came down the channel to the east, devastating the towns of Kedarnath, Rambara, Gaurikund and others in its wake. According to official sources, over 900,000 people have been affected by the event in Uttarakhand

The districts of Bageshwar, Chamoli, Pithoragarh, Rudraprayag and Uttarkashi were most affected. This region is one of the most important pilgrimage circuits in India. Since the disaster coincided with the peak tourist and pilgrimage season, it significantly increased the number of casualties, missing, and affected population. A total of 580 human lives were lost; over 5,200 people are reported missing7; 4,200 villages were affected; 9,200 cattle/livestock were lost; about 3,320 houses were fully damaged; about 995 public buildings were damaged; close to 9,000 km of roads were affected; and 85 motor bridges and 140 bridle bridges were damaged. This event also left over 70,000 tourists and 100,000 local inhabitants stranded in the upper reaches of the State.

The Government of Uttarakhand assisted by the World Bank has developed the Uttarakhand Disaster Recovery Project which constitutes a large multi-sector engagement on risk and vulnerability reduction, with assistance for reconstructing damaged infrastructure, restoring connectivity and improving technical support for managing future disaster risks. The Project design has incorporated lessons learned from previous national and global post-disaster recovery projects to ensure that the recovery is targeted, effective and is built back õsmarterö in order to build resilience of local communities to future disasters. The design considerations behind this approach include increased resilient housing, enhanced restored connectivity and improved institutional capacity for risk mitigation and response at the State level.

The project would support reconstruction of about **2,200** Owner Driven Construction of Houses (ODCH). The project will be implemented by the Project Management Unit (PMU) in Dehradun through the offices of the respective District Magistrates (DMs).

The PMU is seeking the recruitment of agencies to provide technical, social and supervision support to the reconstruction efforts.

### 2. Objective of the Assignment

The objective of this assignment is to assist affected community of June 2013 Uttarakhand disaster and state administration, reconstruct damaged houses and to reduce vulnerability of the affected people.

### 3. Implementation arrangements

Oversight and Approvals - Under the Uttarakhand State Disaster Management Act, 2005, the GoUK has formed a \*Core Committeeø, headed by the Chief Secretary, for evaluation and monitoring of the reconstruction program. This Core Committee will primarily be responsible for monitoring the post disaster works of all the implementing agencies. In addition, the GoUK has also constituted a \*High Powered Committee for Sanctioning of Post Disaster Reconstruction Worksø chaired by the Additional Chief Secretary. This High Powered Committee will provide administrative and financial approvals, for all the post disaster recovery, reconstruction and risk mitigation works. In addition, the High Powered Committee will address interdepartmental coordination and follow-on external clearances where required.

**Project Management Unit** - Under the USDMA, a Project Management Unit (PMU) has been formed and is headed by a full time Project Director and supported by the three Project Managers, for each of the following components: housing and public buildings; roads and bridges; and strengthening disaster management. These Project Managers will supervise the operations of the respective PIUs, including monitoring and coordination. In addition, the PMU will be supported by Procurement, Financial Management, Administration, Project Support and Management Information System (MIS).

Owner Driven Construction of Houses (ODCH) will be implemented by the PMU through the office of the respective District Magistrates (DMs), with assistance from the selected ODCH consultant. In addition to the supervision by the PMU, the District Magistrate will serve as the nodal officer for coordination, monitoring, progress review, etc. In addition, he/she will be the face of government and will oversee the operations of the ODCH consultant. The nodal unit will furthermore monitor the financial management, procurement, and safeguards compliance mechanisms the ODCH consultant puts into place as a part of the assignment.

### 4. Housing Financing

Money will be released in tranches (into beneficiary bank accounts) based on achieved milestones as determined by the GoUK.

All owner-driven constructed houses will be constructed by the beneficiaries. Beneficiaries will be provided INR 5.0 lakhs lump-sum cash grant in four installments:

	First installment:	INR	1.5	lakh	ó on	signing	of c	ontract for	construction
-	i iist iiistaiiiitti.	11 11/	1	ıuıxıı	0 011	DISHIIIS	$\circ$	onitiaet ioi	Combudence

☐ Second installment: INR 2.0 lakh ó following certification of construction up to plinth level
☐ Third installment: INR 1.0 lakh ó following certification of construction up to roof level
☐ Fourth installment: INR 0.5 lakh ó final installment following certification of completion of house including roof and toilet
Any additional expense in the construction of the house beyond the agreed lump-sum grant being provided by the GoUK will be borne by the beneficiaries

### 5. Scope of Services, Tasks (Components) and Expected Deliverables

The GoUK has decided to avail the service of an ODCH Consultant for providing implementation support in the Resilient Housing component of the Uttarakhand Disaster Recovery Project (UDRP). The ODCH Consultant will assist in the implementation of the program at all levels: Gram Panchayat, Tehsil, Block, and District levels and at the State PMU level. The ODCH Consultant will support capacity building, facilitation, monitoring, and quality assurance of the programme through the District Magistrate local offices as well as the PMU. In addition, they will contribute to structured training programs at the field level and policy and design formulation for shelter reconstruction. The ODCH Consultant will also be asked to provide administrative and management support to the PMU in managing the component. The ODCH Consultant scope of services will include, but will not be limited to, providing the following:

- There are about 2200 beneficiaries opting for ODCH. For every beneficiary of ODCH, first the undertaking has to be obtained from the beneficiary and a joint bank account of the spouses have to obtained. Then geological stability report has to be obtained from the designated authority. Then site plan has to be prepared for the chosen location for construction. Then first installment of Rs.1.5 lakhs would be disbursed from the PMU to the beneficiaries on signing of the contract. Meanwhile training of the households and masons involved in the construction work has to be taken up by the consultant. After completion of plinth level, a completion certification has to be done by the joint team of consultant, representative of the DM and the beneficiary. Then second instalment of Rs. 2 lakhs will be disbursed to the beneficiary. Third installment of Rs 1 lakh will be released on completion of work up to roof level. Following certification of completion of house including toilet the final installment of Rs. 0.5 lakhs would be disbursed to the beneficiary.
- In addition to this an amount of Rs. 3000 per month would be given as rent to every beneficiary (whether prefab or ODCH) from the day of disaster till the day of completion of the house or 2 years whichever is earlier. This amount would be disbursed to the account of the beneficiary and regular tracking is required.

### 5.1 Socio-technical facilitation with communities

- i. Strengthen, supervise, guide and handhold the ODCH beneficiaries through its resource team. It must facilitate information dissemination about the policies and guidelines issued by GoUK applicable to the UDRP project.
- ii. Assist in opening and operating of joint bank accounts by the beneficiaries of both Pre-fabricated houses and ODCH. Consultant will convert single account to joint account by adding the name of spouse in the bank account of those beneficiaries whose account is already opened. There are around 150 pre-fabricated houses planned in same five districts, which are covered under ODCH.
- iii. Facilitate such that the house and land are registered jointly in the name of Husband and wife for Pre-fabricated houses. Consultant need to encourage joint registration of houses in case of ODCH also.
- iv. Ensure timely receipt of installments into the account of ODCH beneficiary and help beneficiary completing formalities in respect of release of installments.
- v. Track receipt of monthly rental of INR 3000 into the account of ODCH beneficiaries and report any discrepancy observed within 2 days of it coming into the notice.
- vi. The consultant will assist ODCH beneficiaries in fulfilling all the conditions required for release of payment.
- vii. The Consultant will collect and submit documents, required for release of installments to ODCH beneficiaries, to concerned DMøs office. A soft copy of the documents collected from beneficiaries shall be sent to PMU within 7 days of their receipt.
- viii. Facilitate community access to the government grievance redress system. Social Mobilizers will assist beneficiaries in understanding the grievance mechanism system.
  - ix. Assist in resolving implementation issues, including those reported through the UDRP Grievance Redressal system as well as other queries and complaints within one week of receiving any such grievance.
  - x. Assist the beneficiary in selecting the required design from among the prescribed designs to build disaster resilient house. The consultant should also ensure the compliance with the design specification given for disaster resilient construction.
- xi. Implement and coordinate Communication Strategy provided by PMU.
- xii. Facilitate field visits by stakeholders and other parties engaged/authorised by the GoUK for the program monitoring, evaluation etc.

- xiii. Jointly certify along with Government Engineer, various stages of construction.
- xiv. Maintain beneficiary-wise records of details such as bank account details, installment release details, location of houses, etc.
- xv. Facilitate such that the construction is done as per the timelines given by the PMU/PIU.
- xvi. Coordinate and submit periodic progress reports and completion reports, necessary for the release of funds, to the PMU/PIU.
- xvii. Assist the beneficiaries in taking over the houses and settling in, including issues like housing insurance.
- xviii. The Consultant will assist in getting the geological report from the prescribed authority designated by the government for which the payment would be done by the government directly to the prescribed authority in the ODCH beneficiary site
  - xix. The whole process of building the owner driven houses have to be documented along with photographs of the beneficiaries and the houses and the experiences/case studies/learning points have to be submitted to the PMU.
  - xx. Assist the PMU and appointed agencies in carrying out the ESMF and other associated project activities

### 5.2 Capacity Building:

- i. Prepare handbooks, operational guidelines for implementation of housing project as per the GoUK¢s reconstruction policy / guidelines.
- ii. Proper technical training should be provided to local engineers, masons, master masons, artisans, and other community members and project implementation staff.
- iii. The ODCH Consultant will also work as a member of the PMU and Core Committee for developing further technical guidelines for multi-disaster resilient construction, evaluate and assist the PMU / GoUK in development and improvement of guidelines during the course of the project, modifying housing designs, determining optimal materials given local context, etc.

### 5.3 Supervision and Monitoring:

i. The ODCH Consultant will coordinate with field engineers and help in regular monitoring of quality of construction including assisting and resolving issues related to material quality and supply.

- ii. The ODCH Consultant will set up a regular monitoring system that will ensure technical compliance, guide the field engineers on technical issues, including interpretation of the guidelines, construction safety and environmental management, safety in construction, etc. On site remedial measures will be proposed and monitored for compliance.
- iii. All master masons should be locally employed and it will be the responsibility of the ODCH Consultant to train master masons on seismic safe construction.
- iv. The ODCH Consultant will ensure proper adherence by the beneficiaries to the Uttarakhand housing policy and the design specifications provided by GoUK for the ODCH houses.
- v. The ODCH Consultant will report any deviations by beneficiaries from either Uttarakhand housing policy or the design specifications provided by GoUK for the ODCH houses, to the PMUwithin two days of any such deviation.
- vi. All intimations and reports are required to be submitted through electronic mode in the format approved by PMU. All updations to be done on the software created for the same by PMU/PIU.

# **6.** Team Composition & Qualification Requirements for the Key Experts (To be used for evaluating the Key Experts under Data Sheet 21.1 of the ITC)

### 6.1 List of professionals whose CV and experience would be evaluated:

Sl	Key position	Minimum qualification and	Likely	staff
No.		Professional experience required	inputs	required
			in	person
			months.	
1.	Chief Programme	Masters in Business	24	
	Coordinator - state	Administration or Rural		
	level (1)	Development with minimum 5		
		years experience in Program		
		Planning, implementation or		
		management.		
2.	District Programme	Graduate in Social work or Rural	24	
	Coordinator (5)	Development or allied with at least		
		3 years experience in Field in		
		working with communities in		
		Program Planning, implementation		
		or management.		

### 6.2 List of Support Staff with expected experience:

1.	IEC Expert	Any graduate with diploma in communications with two years experience in IEC activities related	24
		to information dissemination.	
2.	Social worker	12 <sup>th</sup> Standard Pass with at least two years experience in social mobilisation or working with communities.	24
3.	Engineer	Diploma in Civil Engineering. with 3 years experience in construction supervision	24

### 6.3 ODCH Agency - Human Resources Required

Designation	No. of persons	No. of months
Team Leader: State Coordinator	1	24
District Programme Coordinator	5	24
IEC Expert	5	24
Civil Engineer	12	24
Social Worker	22	24
Master Mason	22	24

**Note:-** Consultant who wins the award will be expected to have mobilized the entire team within 2 months of contract award

### 7. Reporting Requirements and Time Schedule for Deliverables

### 7.1 Reporting Requirements

The Consultant will furnish all formats relating to Supervision, Monitoring, Progress and Capacity Building to the PMU within one week of the award of contract, and get them approved by PMU. The formats include the following but are not restricted only to these

S.No.	Reporting Formats	Contents	Frequency
1	Opening of Joint Bank Accounts of the beneficiaries	Beneficiary names, status, Acc. No., Bank details	Weekly
2	Discrepancy in transfer of monthly rental of INR 3000	Nature of Discrepancy, Beneficiary Name, Account details, Action taken	Monthly
3	Site visits by the staff of the consultant	Name, Position, Visited to, No. of visits,	Weekly
4	Grievance Redressal	Grievance no., Details, status	Within one week of receiving of complaint
5	Completion reports necessary for release of funds by PMU to beneficiaries	Beneficiary name, Documents submitted, Stage of completion, Amount received till date	At the completion of each stage corresponding to release of installment
6	Beneficiary-wise physical Progress Report	Beneficiary name, current Status, likely completion date	Fortnightly
7	Training Plan and Calendar		Once (at the beginning)
8	Training Report		Weekly
9	Deviations from Housing Policy or Design specifications by beneficiaries	Beneficiary name, Nature of deviation, Date of observation, Action taken	Within two days of occurrence
10	Payments made to the staff by the consultant	Name, Position, Last payment date, Last payment details (check no. etc.)	Monthly

All the reports both in hard copy as well as soft copy shall be submitted to:

Mr Amit Negi Project Director Project Management Unit , UDRP SIIDCUL Building, 29 IIE (IT Park), Sahastradhara Road, Dehradun-248001

Email id: amitnegi.gov@gmail.com

Phone: +91-135-2708100 Fax: +91-135-2708109

### 7.2 Deliverables:

- Bank account of all the beneficiaries opened
- All masons are trained by Master masons
- All documents necessary for starting construction activity, are submitted to PMU
- Payment to beneficiaries is facilitated at the end of each stage of construction
- All district officials are trained
- Communication strategy is implemented
- Beneficiaries are trained to use Grievance redressal system
- Timely submission of reports, the formats for which has been provided, to PMU

### 8. Client's Responsibilities

- Providing list of beneficiaries, which will include beneficiary name, spouse name and address
- Access to all sites for the ODCH Consultant in all five districts.
- Validation and necessary certification for establishing progress/completion before release of payment installments.
- Ensuring participation of recruited staff and district officials in training programmes.

### 9. Review Committee to Monitor Consultant's work

The PMU will establish a review committee for monitoring the ODCH Consultanton performance. The committee may include:

- Program Director
- Program Manager Resilient Housing Component of UDRP
- District Magistrates and Block Development Officers

Others may be invited to join the committee as per consent from the Program Director. PMU level monitoring committee will meet at regular intervals and will invite the ODCH Consultant personnel for soliciting their advice and strategy

### 10. Payments to ODCH Consultant

The Consultant will be supported through the allocation for the Implementation Support component of UDRP and will be paid on **monthly basis** based on deliverables as per table 10.1 below. For payment, Consultant shall produce invoice along with Work Completion Report as per **Form A** provided below, duly verified and signed by respective DM. The payments will be deposited by the PMU to Consultantsøaccounts.

**Table 10.1** 

S. No	Deliverables	Payment
1	Opening of Joint Bank account of Beneficiary and site	A x 10%
	plan	
2	Submission of Geological report	A x 15%
3	Trainings and submission of undertakings & other	A x 15%
	relevant documents as required for starting construction	
4	Construction up to Plinth level & submission of joint	A x 15%
	report for processing second installment	
5	Construction up to Roof level & submission of joint	A x 20%
	report for processing third installment	
6	Completion along with Toilet & submission of joint	A x 20%
	report for processing fourth installment	

### Note:-

- A = L / (No. of ODCH houses); where L is the Amount as per Financial proposal (FIN1), excluding taxes
- Remaining 5% payment shall be made on full completion of the project covering all beneficiaries
- Payments against each deliverable mentioned in S.No. 1 to 6 shall be successive i.e. subjective to completion of previous deliverable

#### Form A

#### **Work Completion Report (To be submitted Monthly for Payment)**

						Comp	oleted		
S.No.	District	Beneficiary Name	Beneficiary Address	Stage 1	Stage 2	Stage 3	Stage 4	Stage 5	Stage 6

#### Note:-

- 1. Please tick the stages completed and cross the ones pendina
- 2. Stages are as defined in table 10.1 of section 7 (TOR) for the payment to Consultant
- 3. This report in hard copy has to be submitted by 5th day of every calender month to PMU
- 4. a soft copy (scanned) of this report has to be sent by e-mail to PMU

Prepared By:

Varified By:

(Stamp and Signature)

#### **Section 8. Conditions of Contract and Contract Forms**

# Consultant's Services Lump-Sum

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Consultantos Services Lump-Based

Consultantos Services Lump-Based

#### **Preface**

1. The standard Contract form consists of four parts: the Form of Contract to be signed by the Client and the Consultant, the General Conditions of Contract (GCC), including Attachment 1 (Bankøs Policy ó Corrupt and Fraudulent Practices); the Special Conditions of Contract (SCC); and the Appendices.

2. The General Conditions of Contract, including Attachment 1, shall not be modified. The Special Conditions of Contract that contain clauses specific to each Contract intend to supplement, but not over-write or otherwise contradict, the General Conditions.

Consultantos Services Lump-Based

### **CONTRACT FOR CONSULTANT'S SERVICES**

### Lump-Sum

	<b>Loan No.</b> P146653	
Contract No.		
	between	
Progra	um Director, PMU-UDR	P
	and	
	me of the Consultant]	

I. Form of Contract Lump-Sum

#### I. Form of Contract

#### LUMP-SUM

(Text in brackets [] is optional; all notes should be deleted in the final text)

This CONTRACT (hereinafter called the õContractö) is made the [number] day of the month of [month], [year], between, on the one hand, Program Director, Project Management Unit, UDRP (hereinafter called the õClientö) and, on the other hand, [name of Consultant] (hereinafter called the õConsultantö).

[If the Consultant consist of more than one entity, the above should be partially amended to read as follows: õí (hereinafter called the õClientö) and, on the other hand, a Joint Venture (name of the JV) consisting of the following entities, each member of which will be jointly and severally liable to the Client for all the Consultantøs obligations under this Contract, namely, [name of member] and [name of member] (hereinafter called the õConsultantö).]

#### **WHEREAS**

- (a) the Client has requested the Consultant to provide certain consulting services as defined in this Contract (hereinafter called the õServicesö);
- (b) the Consultant, having represented to the Client that it has the required professional skills, expertise and technical resources, has agreed to provide the Services on the terms and conditions set forth in this Contract;
- (c) the Client has applied for a loan from the *International Bank for Reconstruction and Development (IBRD)* toward the cost of the Services and intends to apply a portion of the proceeds of this loan to eligible payments under this Contract, it being understood that (i) payments by the Bank will be made only at the request of the Client and upon approval by the Bank; (ii) such payments will be subject, in all respects, to the terms and conditions of the loan agreement, including prohibitions of withdrawal from the loan account for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import, to the knowledge of the Bank, is prohibited by the decision of the United Nations Security council taken under Chapter VII of the Charter of the United Nations; and (iii) no party other than the Client shall derive any rights from the loan agreement or have any claim to the loan proceeds;

I. Form of Contract Lump-Sum

#### NOW THEREFORE the parties hereto hereby agree as follows:

1. The following documents attached hereto shall be deemed to form an integral part of this Contract:

- (a) The General Conditions of Contract (including Attachment 1 õBank Policy ó Corrupt and Fraudulent Practices);
- (b) The Special Conditions of Contract;
- (c) Appendices:

Appendix A: Terms of Reference

Appendix B: Key Experts

Appendix C: Breakdown of Contract Price

Appendix D: Form of Advance Payments Guarantee

In the event of any inconsistency between the documents, the following order of precedence shall prevail: the Special Conditions of Contract; the General Conditions of Contract, including Attachment 1; Appendix A; Appendix B; Appendix C; Appendix D. Any reference to this Contract shall include, where the context permits, a reference to its Appendices.

- 2. The mutual rights and obligations of the Client and the Consultant shall be as set forth in the Contract, in particular:
  - (a) the Consultant shall carry out the Services in accordance with the provisions of the Contract; and
  - (b) the Client shall make payments to the Consultant in accordance with the provisions of the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written.

For and on behalf of *Program Management Unit*, *UDRP* 

Amit Negi,

Program Director, UDRP

For and on behalf of [Name of Consultant or Name of a Joint Venture]

[Authorized Representative of the Consultant – name and signature]

[For a joint venture, either all members shall sign or only the lead member, in which case the power of attorney to sign on behalf of all members shall be attached.

I. Form of Contract Lump-Sum

For and on behalf of each of the members of the Consultant [insert the Name of the Joint Venture]

[Name of the lead member]

[Authorized Representative on behalf of a Joint Venture]

[add signature blocks for each member if all are signing]

#### II. General Conditions of Contract

#### A. GENERAL PROVISIONS

#### 1. Definitions

- 1.1. Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:
- (a) õApplicable Guidelinesö means Guidelines for Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers, dated January 2011.
- (b) õApplicable Lawö means the laws and any other instruments having the force of law in the Client

  country, or in such other country as may be specified in the Special Conditions of Contract (SCC), as they may be issued and in force from time to time.
- (c) õBankö means the International Bank for Reconstruction and Development (IBRD) or the International Development Association (IDA).
- (d) õBorrowerö means the Government, Government agency or other entity that signs the financing agreement with the Bank.
- (e) õClientö means the implementing agency that signs the Contract for the Services with the Selected Consultant.
- (f) õConsultantö means a legally-established professional consulting firm or entity selected by the Client to provide the Services under the signed Contract.
- (g) õContractö means the legally binding written agreement signed between the Client and the Consultant and which includes all the attached documents listed in its paragraph 1 of the Form of Contract (the General Conditions (GCC), the Special Conditions (SCC), and the Appendices).
- (h) õDayö means a working day unless indicated otherwise.
- (i) õEffective Dateö means the date on which this Contract comes into force and effect pursuant to Clause GCC 11.
- (j) õExpertsö means, collectively, Key Experts, Non-Key Experts, or any other personnel of the Consultant, Sub-consultant or JV member(s) assigned by the Consultant to perform the Services or any part thereof under the Contract.

- (k) õForeign Currencyö means any currency other than the currency of the Client country.
- (1) õGCCö means these General Conditions of Contract.
- (m) õGovernmentö means the government of the Clientøs country.
- (n) õJoint Venture (JV)ö means an association with or without a legal personality distinct from that of its members, of more than one entity where one member has the authority to conduct all businesses for and on behalf of any and all the members of the JV, and where the members of the JV are jointly and severally liable to the Client for the performance of the Contract.
- (o) õKey Expert(s)ö means an individual professional whose skills, qualifications, knowledge and experience are critical to the performance of the Services under the Contract and whose Curricula Vitae (CV) was taken into account in the technical evaluation of the Consultantos proposal.
- (p) õLocal Currencyö means the currency of the Clientøs country.
- (q) õNon-Key Expert(s)ö means an individual professional provided by the Consultant or its Sub-consultant to perform the Services or any part thereof under the Contract.
- (r) õPartyö means the Client or the Consultant, as the case may be, and õPartiesö means both of them.
- (s) õSCCö means the Special Conditions of Contract by which the GCC may be amended or supplemented but not over-written.
- (t) õServicesö means the work to be performed by the Consultant pursuant to this Contract, as described in Appendix A hereto.
- (u) õSub-consultantsö means an entity to whom/which the Consultant subcontracts any part of the Services while remaining solely liable for the execution of the Contract.
- (v) õThird Partyö means any person or entity other than the Government, the Client, the Consultant or a Sub-consultant.
- 2. Relationship between the Parties
- 2.1. Nothing contained herein shall be construed as establishing a relationship of master and servant or of principal and agent as between the Client and the Consultant. The Consultant, subject to this Contract, has complete charge of the Experts and Subconsultants, if any, performing the Services and shall be fully responsible for the Services performed by them or on their behalf hereunder.

- 3. Law Governing Contract
- 3.1. This Contract, its meaning and interpretation, and the relation between the Parties shall be governed by the Applicable Law.
- 4. Language
- 4.1. This Contract has been executed in the language specified in the SCC, which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract.
- 5. Headings
- 5.1. The headings shall not limit, alter or affect the meaning of this Contract.
- 6. Communications
- 6.1. Any communication required or permitted to be given or made pursuant to this Contract shall be in writing in the language specified in Clause GCC 4. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the address specified in the SCC.
- 6.2. A Party may change its address for notice hereunder by giving the other Party any communication of such change to the address specified in the SCC.
- 7. Location
- 7.1. The Services shall be performed at such locations as are specified in **Appendix A** hereto and, where the location of a particular task is not so specified, at such locations, whether in the Government country or elsewhere, as the Client may approve.
- 8. Authority of Member in Charge
- 8.1. In case the Consultant is a Joint Venture, the members hereby authorize the member specified in the SCC to act on their behalf in exercising all the Consultantøs rights and obligations towards the Client under this Contract, including without limitation the receiving of instructions and payments from the Client.
- 9. Authorized Representatives
- 9.1. Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the Client or the Consultant may be taken or executed by the officials specified in the **SCC**.
- 10. Corrupt and Fraudulent Practices
- 10.1. The Bank requires compliance with its policy in regard to corrupt and fraudulent practices as set forth in **Attachment 1** to the GCC.
- a. Commissions and Fees
- 10.2. The Client requires the Consultant to disclose any commissions, gratuities or fees that may have been paid or are to be paid to agents or any other party with respect to the selection process or execution of the Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or

fee. Failure to disclose such commissions, gratuities or fees may result in termination of the Contract and/or sanctions by the Bank.

### B. COMMENCEMENT, COMPLETION, MODIFICATION AND TERMINATION OF CONTRACT

### 11. Effectiveness of Contract

11.1. This Contract shall come into force and effect on the date (the õEffective Dateö) of the Clientos notice to the Consultant instructing the Consultant to begin carrying out the Services. This notice shall confirm that the effectiveness conditions, if any, listed in the SCC have been met.

#### 12. Termination of Contract for Failure to Become Effective

12.1. If this Contract has not become effective within such time period after the date of Contract signature as specified in the SCC, either Party may, by not less than twenty two (22) days written notice to the other Party, declare this Contract to be null and void, and in the event of such a declaration by either Party, neither Party shall have any claim against the other Party with respect hereto.

### 13. Commencement of Services

13.1. The Consultant shall confirm availability of Key Experts and begin carrying out the Services not later than the number of days after the Effective Date specified in the SCC.

### 14. Expiration of Contract

14.1. Unless terminated earlier pursuant to Clause GCC 19 hereof, this Contract shall expire at the end of such time period after the Effective Date as specified in the SCC.

#### 15. Entire Agreement

15.1. This Contract contains all covenants, stipulations and provisions agreed by the Parties. No agent or representative of either Party has authority to make, and the Parties shall not be bound by or be liable for, any statement, representation, promise or agreement not set forth herein.

### 16. Modifications or Variations

16.1. Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. However, each Party shall give due consideration to any proposals for modification or variation made by the other Party.

16.2. In cases of substantial modifications or variations, the prior written consent of the Bank is required.

#### 17. Force Majeure

#### a. Definition

17.1. For the purposes of this Contract, õForce Majeureö means an event which is beyond the reasonable control of a Party, is not foreseeable, is unavoidable, and makes a Partyøs performance of its obligations hereunder impossible or so impractical as reasonably to

be considered impossible under the circumstances, and subject to those requirements, includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood or other adverse weather conditions, strikes, lockouts or other industrial action confiscation or any other action by Government agencies.

- 17.2. Force Majeure shall not include (i) any event which is caused by the negligence or intentional action of a Party or such Party & Experts, Sub-consultants or agents or employees, nor (ii) any event which a diligent Party could reasonably have been expected to both take into account at the time of the conclusion of this Contract, and avoid or overcome in the carrying out of its obligations hereunder.
- 17.3. Force Majeure shall not include insufficiency of funds or failure to make any payment required hereunder.
- b. No Breach of Contract
- 17.4. The failure of a Party to fulfill any of its obligations hereunder shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event has taken all reasonable precautions, due care and reasonable alternative measures, all with the objective of carrying out the terms and conditions of this Contract.
- c. Measures to be Taken
- 17.5. A Party affected by an event of Force Majeure shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall take all reasonable measures to minimize the consequences of any event of Force Majeure.
- 17.6. A Party affected by an event of Force Majeure shall notify the other Party of such event as soon as possible, and in any case not later than fourteen (14) calendar days following the occurrence of such event, providing evidence of the nature and cause of such event, and shall similarly give written notice of the restoration of normal conditions as soon as possible.
- 17.7. Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.
- 17.8. During the period of their inability to perform the Services as a result of an event of Force Majeure, the Consultant, upon instructions by the Client, shall either:
  - (a) demobilize, in which case the Consultant shall be reimbursed for additional costs they reasonably and

- necessarily incurred, and, if required by the Client, in reactivating the Services; or
- (b) continue with the Services to the extent reasonably possible, in which case the Consultant shall continue to be paid under the terms of this Contract and be reimbursed for additional costs reasonably and necessarily incurred.
- 17.9. In the case of disagreement between the Parties as to the existence or extent of Force Majeure, the matter shall be settled according to Clauses GCC 44 & 45.

#### 18. Suspension

18.1. The Client may, by written notice of suspension to the Consultant, suspend all payments to the Consultant hereunder if the Consultant fails to perform any of its obligations under this Contract, including the carrying out of the Services, provided that such notice of suspension (i) shall specify the nature of the failure, and (ii) shall request the Consultant to remedy such failure within a period not exceeding thirty (30) calendar days after receipt by the Consultant of such notice of suspension.

#### 19. Termination

- 19.1. This Contract may be terminated by either Party as per provisions set up below:
- a. By the Client
- 19.1.1. The Client may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (f) of this Clause. In such an occurrence the Client shall give at least thirty (30) calendar daysøwritten notice of termination to the Consultant in case of the events referred to in (a) through (d); at least sixty (60) calendar daysøwritten notice in case of the event referred to in (e); and at least five (5) calendar daysøwritten notice in case of the event referred to in (f):
- (a) If the Consultant fails to remedy a failure in the performance of its obligations hereunder, as specified in a notice of suspension pursuant to Clause GCC 18;
- (b) If the Consultant becomes (or, if the Consultant consists of more than one entity, if any of its members becomes) insolvent or bankrupt or enter into any agreements with their creditors for relief of debt or take advantage of any law for the benefit of debtors or go into liquidation or receivership whether compulsory or voluntary;
- (c) If the Consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to Clause GCC 45.1;

- (d) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) calendar days;
- (e) If the Client, in its sole discretion and for any reason whatsoever, decides to terminate this Contract;
- (f) If the Consultant fails to confirm availability of Key Experts as required in Clause GCC 13.
- 19.1.2. Furthermore, if the Client determines that the Consultant has engaged in corrupt, fraudulent, collusive, coercive or obstructive practices, in competing for or in executing the Contract, then the Client may, after giving fourteen (14) calendar days written notice to the Consultant, terminate the Consultant's employment under the Contract.

### b. By the Consultant

- 19.1.3. The Consultant may terminate this Contract, by not less than thirty (30) calendar daysø written notice to the Client, in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause.
- (a) If the Client fails to pay any money due to the Consultant pursuant to this Contract and not subject to dispute pursuant to Clause GCC 45.1 within forty-five (45) calendar days after receiving written notice from the Consultant that such payment is overdue.
- (b) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) calendar days.
- (c) If the Client fails to comply with any final decision reached as a result of arbitration pursuant to Clause GCC 45.1.
- (d) If the Client is in material breach of its obligations pursuant to this Contract and has not remedied the same within forty-five (45) days (or such longer period as the Consultant may have subsequently approved in writing) following the receipt by the Client of the Consultantos notice specifying such breach.

#### c. Cessation of Rights and Obligations

19.1.4. Upon termination of this Contract pursuant to Clauses GCC 12 or GCC 19 hereof, or upon expiration of this Contract pursuant to Clause GCC 14, all rights and obligations of the Parties hereunder shall cease, except (i) such rights and obligations as may have accrued on the date of termination or expiration, (ii) the obligation of confidentiality set forth in

Clause GCC 22, (iii) the Consultantøs obligation to permit inspection, copying and auditing of their accounts and records set forth in Clause GCC 25, and (iv) any right which a Party may have under the Applicable Law.

#### d. Cessation of Services

19.1.5. Upon termination of this Contract by notice of either Party to the other pursuant to Clauses GCC 19a or GCC 19b, the Consultant shall, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. With respect to documents prepared by the Consultant and equipment and materials furnished by the Client, the Consultant shall proceed as provided, respectively, by Clauses GCC 27 or GCC 28.

## e. Payment upon Termination

- 19.1.6. Upon termination of this Contract, the Client shall make the following payments to the Consultant:
- (a) payment for Services satisfactorily performed prior to the effective date of termination; and
- (b) in the case of termination pursuant to paragraphs (d) and (e) of Clause GCC 19.1.1, reimbursement of any reasonable cost incidental to the prompt and orderly termination of this Contract, including the cost of the return travel of the Experts.

#### C. OBLIGATIONS OF THE CONSULTANT

#### 20. General

### a. Standard of Performance

- 20.1 The Consultant shall perform the Services and carry out the Services with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as a faithful adviser to the Client, and shall at all times support and safeguard the Client& legitimate interests in any dealings with the third parties.
- 20.2. The Consultant shall employ and provide such qualified and experienced Experts and Sub-consultants as are required to carry out the Services.
- 20.3. The Consultant may subcontract part of the Services to an extent and with such Key Experts and Sub-consultants as may be

approved in advance by the Client. Notwithstanding such approval, the Consultant shall retain full responsibility for the Services.

#### b. Law Applicable to Services

- 20.4. The Consultant shall perform the Services in accordance with the Contract and the Applicable Law and shall take all practicable steps to ensure that any of its Experts and Sub-consultants, comply with the Applicable Law.
- 20.5. Throughout the execution of the Contract, the Consultant shall comply with the import of goods and services prohibitions in the Client& country when
  - (a) as a matter of law or official regulations, the Borrower¢s country prohibits commercial relations with that country; or
  - (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the Borrowerøs Country prohibits any import of goods from that country or any payments to any country, person, or entity in that country.
- 20.6. The Client shall notify the Consultant in writing of relevant local customs, and the Consultant shall, after such notification, respect such customs.

### 21. Conflict of Interests

- 21.1. The Consultant shall hold the Client's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.
- a. Consultant
  Not to Benefit
  from
  Commissions,
  Discounts, etc.
- 21.1.1 The payment of the Consultant pursuant to GCC F (Clauses GCC 38 through 42) shall constitute the Consultantøs only payment in connection with this Contract and, subject to Clause GCC 21.1.3, the Consultant shall not accept for its own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Contract or in the discharge of its obligations hereunder, and the Consultant shall use its best efforts to ensure that any Sub-consultants, as well as the Experts and agents of either of them, similarly shall not receive any such additional payment.
- 21.1.2 Furthermore, if the Consultant, as part of the Services, has the responsibility of advising the Client on the procurement of goods, works or services, the Consultant shall comply with the Bank& Applicable Guidelines, and shall at all times exercise such responsibility in the best interest of the Client. Any discounts or commissions obtained by the Consultant in the exercise of such procurement responsibility shall be for the

account of the Client.

- b. Consultant and Affiliates Not to Engage in Certain Activities
- 21.1.3 The Consultant agrees that, during the term of this Contract and after its termination, the Consultant and any entity affiliated with the Consultant, as well as any Sub-consultants and any entity affiliated with such Sub-consultants, shall be disqualified from providing goods, works or non-consulting services resulting from or directly related to the Consultant& Services for the preparation or implementation of the project, unless otherwise indicated in the SCC.
- c. Prohibition of Conflicting Activities
- 21.1.4 The Consultant shall not engage, and shall cause its Experts as well as its Sub-consultants not to engage, either directly or indirectly, in any business or professional activities that would conflict with the activities assigned to them under this Contract.
- d. Strict Duty to Disclose Conflicting Activities
- 21.1.5 The Consultant has an obligation and shall ensure that its Experts and Sub-consultants shall have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of their Client, or that may reasonably be perceived as having this effect. Failure to disclose said situations may lead to the disqualification of the Consultant or the termination of its Contract.

#### 22. Confidentiality

- 22.1 Except with the prior written consent of the Client, the Consultant and the Experts shall not at any time communicate to any person or entity any confidential information acquired in the course of the Services, nor shall the Consultant and the Experts make public the recommendations formulated in the course of, or as a result of, the Services.
- 23. Liability of the Consultant
- 23.1 Subject to additional provisions, if any, set forth in the SCC, the Consultant ilability under this Contract shall be provided by the Applicable Law.
- 24. Insurance to be Taken out by the Consultant
- 24.1 The Consultant (i) shall take out and maintain, and shall cause any Sub-consultants to take out and maintain, at its (or the Sub-consultantsø, as the case may be) own cost but on terms and conditions approved by the Client, insurance against the risks, and for the coverage specified in the SCC, and (ii) at the Clientøs request, shall provide evidence to the Client showing that such insurance has been taken out and maintained and that the current premiums therefore have been paid. The Consultant shall ensure that such insurance is in place prior to commencing the Services as stated in Clause GCC 13.

#### 25. Accounting, Inspection and Auditing

- 25.1 The Consultant shall keep, and shall make all reasonable efforts to cause its Sub-consultants to keep, accurate and systematic accounts and records in respect of the Services and in such form and detail as will clearly identify relevant time changes and costs.
- 25.2 The Consultant shall permit and shall cause its Subconsultants to permit, the Bank and/or persons appointed by the Bank to inspect the Site and/or all accounts and records relating to the performance of the Contract and the submission of the Proposal to provide the Services, and to have such accounts and records audited by auditors appointed by the Bank if requested by the Bank. The Consultant attention is drawn to Clause GCC 10 which provides, inter alia, that acts intended to materially impede the exercise of the Bank inspection and audit rights provided for under this Clause GCC25.2 constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility under the Bank prevailing sanctions procedures.)

### 26. Reporting Obligations

- 26.1 The Consultant shall submit to the Client the reports and documents specified in **Appendix A**, in the form, in the numbers and within the time periods set forth in the said Appendix.
- 27. Proprietary Rights of the Client in Reports and Records
- 27.1 Unless otherwise indicated in the SCC, all reports and relevant data and information such as maps, diagrams, plans, databases, other documents and software, supporting records or material compiled or prepared by the Consultant for the Client in the course of the Services shall be confidential and become and remain the absolute property of the Client. The Consultant shall, not later than upon termination or expiration of this Contract, deliver all such documents to the Client, together with a detailed inventory thereof. The Consultant may retain a copy of such documents, data and/or software but shall not use the same for purposes unrelated to this Contract without prior written approval of the Client.
- 27.2 If license agreements are necessary or appropriate between the Consultant and third parties for purposes of development of the plans, drawings, specifications, designs, databases, other documents and software, the Consultant shall obtain the Client& prior written approval to such agreements, and the Client shall be entitled at its discretion to require recovering the expenses related to the development of the program(s) concerned. Other restrictions about the future use of these documents and software, if any, shall be specified in the SCC.

#### 28. Equipment, Vehicles and Materials

28.1 Equipment, vehicles and materials made available to the Consultant by the Client, or purchased by the Consultant wholly or partly with funds provided by the Client, shall be the property of the Client and shall be marked accordingly. Upon termination or expiration of this Contract, the Consultant shall make available to the

Client an inventory of such equipment, vehicles and materials and shall dispose of such equipment, vehicles and materials in accordance with the Clientos instructions. While in possession of such equipment, vehicles and materials, the Consultant, unless otherwise instructed by the Client in writing, shall insure them at the expense of the Client in an amount equal to their full replacement value.

28.2 Any equipment or materials brought by the Consultant or its Experts into the Client country for the use either for the project or personal use shall remain the property of the Consultant or the Experts concerned, as applicable.

#### D. CONSULTANT'S EXPERTS AND SUB-CONSULTANTS

- 29. Description of Key Experts
- 29.1 The title, agreed job description, minimum qualification and estimated period of engagement to carry out the Services of each of the Consultant Key Experts are described in **Appendix B.**
- 30. Replacement of Key Experts
- 30.1 Except as the Client may otherwise agree in writing, no changes shall be made in the Key Experts.
- 30.2 Notwithstanding the above, the substitution of Key Experts during Contract execution may be considered only based on the Consultantos written request and due to circumstances outside the reasonable control of the Consultant, including but not limited to death or medical incapacity. In such case, the Consultant shall forthwith provide as a replacement, a person of equivalent or better qualifications and experience, and at the same rate of remuneration.
- 31. Removal of Experts or Sub-consultants
- 31.1 If the Client finds that any of the Experts or Sub-consultant has committed serious misconduct or has been charged with having committed a criminal action, or shall the Client determine that Consultant Expert of Sub-consultant have engaged in corrupt, fraudulent, collusive, coercive or obstructive practice while performing the Services, the Consultant shall, at the Client written request, provide a replacement.
- 31.2 In the event that any of Key Experts, Non-Key Experts or Sub-consultants is found by the Client to be incompetent or incapable in discharging assigned duties, the Client, specifying the grounds therefore, may request the Consultant to provide a replacement.
- 31.3 Any replacement of the removed Experts or Sub-consultants shall possess better qualifications and experience and shall be acceptable to the Client.
- 31.4 The Consultant shall bear all costs arising out of or incidental

to any removal and/or replacement of such Experts.

#### E. OBLIGATIONS OF THE CLIENT

### 32. Assistance and Exemptions

- 32.1 Unless otherwise specified in the SCC, the Client shall use its best efforts to:
- (a) Assist the Consultant with obtaining work permits and such other documents as shall be necessary to enable the Consultant to perform the Services.
- (b) Assist the Consultant with promptly obtaining, for the Experts and, if appropriate, their eligible dependents, all necessary entry and exit visas, residence permits, exchange permits and any other documents required for their stay in the Clientøs country while carrying out the Services under the Contract.
- (c) Facilitate prompt clearance through customs of any property required for the Services and of the personal effects of the Experts and their eligible dependents.
- (c) Issue to officials, agents and representatives of the Government all such instructions and information as may be necessary or appropriate for the prompt and effective implementation of the Services.
- (d) Assist the Consultant and the Experts and any Sub-consultants employed by the Consultant for the Services with obtaining exemption from any requirement to register or obtain any permit to practice their profession or to establish themselves either individually or as a corporate entity in the Clientos country according to the applicable law in the Clientos country.
- (e) Assist the Consultant, any Sub-consultants and the Experts of either of them with obtaining the privilege, pursuant to the applicable law in the Clientos country, of bringing into the Clientos country reasonable amounts of foreign currency for the purposes of the Services or for the personal use of the Experts and of withdrawing any such amounts as may be earned therein by the Experts in the execution of the Services.
- (f) Provide to the Consultant any such other assistance as may be specified in the **SCC**.

### 33. Access to Project Site

33.1 The Client warrants that the Consultant shall have, free of charge, unimpeded access to the project site in respect of which access is required for the performance of the Services. The Client will be responsible for any damage to the project site or any property

thereon resulting from such access and will indemnify the Consultant and each of the experts in respect of liability for any such damage, unless such damage is caused by the willful default or negligence of the Consultant or any Sub-consultants or the Experts of either of them.

#### 34. Change in the Applicable Law Related to Taxes and Duties

34.1 If, after the date of this Contract, there is any change in the applicable law in the Clientos country with respect to taxes and duties which increases or decreases the cost incurred by the Consultant in performing the Services, then the remuneration and reimbursable expenses otherwise payable to the Consultant under this Contract shall be increased or decreased accordingly by agreement between the Parties hereto, and corresponding adjustments shall be made to the Contract price amount specified in Clause GCC 38.1

# 35. Services, Facilities and Property of the Client

35.1 The Client shall make available to the Consultant and the Experts, for the purposes of the Services and free of any charge, the services, facilities and property described in the Terms of Reference (Appendix A) at the times and in the manner specified in said Appendix A.

### 36. Counterpart Personnel

36.1 The Client shall make available to the Consultant free of charge such professional and support counterpart personnel, to be nominated by the Client with the Consultant advice, if specified in **Appendix A**.

36.2 Professional and support counterpart personnel, excluding Client iaison personnel, shall work under the exclusive direction of the Consultant. If any member of the counterpart personnel fails to perform adequately any work assigned to such member by the Consultant that is consistent with the position occupied by such member, the Consultant may request the replacement of such member, and the Client shall not unreasonably refuse to act upon such request.

### 37. Payment Obligation

37.1 In consideration of the Services performed by the Consultant under this Contract, the Client shall make such payments to the Consultant for the deliverables specified in **Appendix A** and in such manner as is provided by GCC F below.

#### F. PAYMENTS TO THE CONSULTANT

#### 38. Contract Price

- 38.1 The Contract price is fixed and is set forth in the SCC. The Contract price breakdown is provided in **Appendix** C.
- 38.2 Any change to the Contract price specified in Clause 38.1 can be made only if the Parties have agreed to the revised scope of

Services pursuant to Clause GCC 16 and have amended in writing the Terms of Reference in **Appendix A**.

#### 39. Taxes and Duties

- 39.1 The Consultant, Sub-consultants and Experts are responsible for meeting any and all tax liabilities arising out of the Contract unless it is stated otherwise in the SCC.
- 39.2 As an exception to the above and as stated in the SCC, all local identifiable indirect taxes (itemized and finalized at Contract negotiations) are reimbursed to the Consultant or are paid by the Client on behalf of the Consultant.

### 40. Currency of Payment

40.1 Any payment under this Contract shall be made in the currency (ies) of the Contract.

### 41. Mode of Billing and Payment

- 41.1 The total payments under this Contract shall not exceed the Contract price set forth in Clause GCC 38.1.
- 41.2 The payments under this Contract shall be made in lump-sum installments against deliverables specified in **Appendix A**. The payments will be made according to the payment schedule stated in the **SCC**.
  - 41.2.1 <u>Advance payment:</u> Unless otherwise indicated in the SCC, an advance payment shall be made against an advance payment bank guarantee acceptable to the Client in an amount (or amounts) and in a currency (or currencies) specified in the SCC. Such guarantee (i) is to remain effective until the advance payment has been fully set off, and (ii) is to be in the form set forth in **Appendix D**, or in such other form as the Client shall have approved in writing. The advance payments will be set off by the Client in equal portions against the lump-sum installments specified in the SCC until said advance payments have been fully set off.
  - 41.2.2 <u>The Lump-Sum Installment Payments.</u> The Client shall pay the Consultant within sixty (60) days after the receipt by the Client of the deliverable(s) and the cover invoice for the related lump-sum installment payment. The payment can be withheld if the Client does not approve the submitted deliverable(s) as satisfactory in which case the Client shall provide comments to the Consultant within the same sixty (60) days period. The Consultant shall thereupon promptly make any necessary corrections, and thereafter the foregoing process shall be repeated.
  - 41.2.3 <u>The Final Payment</u>. The final payment under this Clause shall be made only after the final report 1 have been submitted by the Consultant and approved as satisfactory by the

Client. The Services shall then be deemed completed and finally accepted by the Client. The last lump-sum installment shall be deemed approved for payment by the Client within ninety (90) calendar days after receipt of the final report by the Client unless the Client, within such ninety (90) calendar day period, gives written notice to the Consultant specifying in detail deficiencies in the Services, the final report. The Consultant shall thereupon promptly make any necessary corrections, and thereafter the foregoing process shall be repeated. 41.2.4 All payments under this Contract shall be made to the accounts of the Consultant specified in the SCC.

41.2.4 With the exception of the final payment under 41.2.3 above, payments do not constitute acceptance of the whole Services nor relieve the Consultant of any obligations hereunder.

### **42. Interest on Delayed Payments**

42.1 If the Client had delayed payments beyond fifteen (15) days after the due date stated in Clause GCC 41.2.2, interest shall be paid to the Consultant on any amount due by, not paid on, such due date for each day of delay at the annual rate stated in the SCC.

#### G. FAIRNESS AND GOOD FAITH

#### 43. Good Faith

43.1 The Parties undertake to act in good faith with respect to each otherøs rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.

#### H. SETTLEMENT OF DISPUTES

### 44. Amicable Settlement

- 44.1 The Parties shall seek to resolve any dispute amicably by mutual consultation.
- 44.2 If either Party objects to any action or inaction of the other Party, the objecting Party may file a written Notice of Dispute to the other Party providing in detail the basis of the dispute. The Party receiving the Notice of Dispute will consider it and respond in writing within fourteen (14) days after receipt. If that Party fails to respond within fourteen (14) days, or the dispute cannot be amicably settled within fourteen (14) days following the response of that Party, Clause GCC 49.1 shall apply.

#### 45. Dispute Resolution

45.1 Any dispute between the Parties arising under or related to this Contract that cannot be settled amicably may be referred to by either Party to the adjudication/arbitration in accordance with the provisions specified in the **SCC**.

#### **II. General Conditions**

#### **Attachment 1: Bank's Policy – Corrupt and Fraudulent Practices**

(the text in this Attachment 1 shall not be modified)

Guidelines for Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers, dated January 2011:

#### **öFraud and Corruption**

1.23 It is the Bankøs policy to require that Borrowers (including beneficiaries of Bank loans), consultants, and their agents (whether declared or not), sub-contractors, sub-consultants, service providers, or suppliers, and any personnel thereof, observe the highest standard of ethics during the selection and execution of Bank-financed contracts [footnote: In this context, any action taken by a consultant or any of its personnel, or its agents, or its sub-consultants, sub-contractors, services providers, suppliers, and/or their employees, to influence the selection process or contract execution for undue advantage is improper.]. In pursuance of this policy, the Bank:

- (a) defines, for the purposes of this provision, the terms set forth below as follows:
  - (i) ocorrupt practiceo is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party<sup>8</sup>;
  - (ii) õfraudulent practiceö is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation<sup>9</sup>;
  - (iii) õcollusive practicesö is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party<sup>10</sup>;
  - (iv) ocoercive practices is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party<sup>11</sup>;

<sup>&</sup>lt;sup>8</sup> For the purpose of this sub-paragraph, õanother partyö refers to a public official acting in relation to the selection process or contract execution. In this context õpublic officialö includes World Bank staff and employees of other organizations taking or reviewing selection decisions.

<sup>&</sup>lt;sup>9</sup> For the purpose of this sub-paragraph, õpartyö refers to a public official; the terms õbenefitö and õobligationö relate to the selection process or contract execution; and the õact or omissionö is intended to influence the selection process or contract execution.

<sup>&</sup>lt;sup>10</sup> For the purpose of this sub-paragraph, õpartiesö refers to participants in the procurement or selection process (including public officials) attempting either themselves, or through another person or entity not participating in the procurement or selection process, to simulate competition or to establish prices at artificial, non-competitive levels, or are privy to each other¢s bid prices or other conditions.

#### (v) õobstructive practiceö is

- (aa) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede a Bank investigation into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation, or
- (bb) acts intended to materially impede the exercise of the Bankøs inspection and audit rights;
- (b) will reject a proposal for award if it determines that the consultant recommended for award or any of its personnel, or its agents, or its sub-consultants, sub-contractors, services providers, suppliers, and/or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- (c) will declare misprocurement and cancel the portion of the Loan allocated to a contract if it determines at any time that representatives of the Borrower or of a recipient of any part of the proceeds of the Loan were engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices during the selection process or the implementation of the contract in question, without the Borrower having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur, including by failing to inform the Bank in a timely manner they knew of the practices;
- (d) will sanction a firm or an individual at any time, in accordance with prevailing Bankøs sanctions procedures<sup>12</sup>, including by publicly declaring such firm or an ineligible, either indefinitely or for a stated period of time: (i) to be awarded a Bank-financed contract, and (ii) to be a nominated<sup>13</sup> sub-consultant, supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract.

<sup>&</sup>lt;sup>11</sup> For the purpose of this sub-paragraph, õpartyö refers to a participant in the selection process or contract execution.

<sup>&</sup>lt;sup>12</sup> A firm or an individual may be declared ineligible to be awarded a Bank-financed contract upon (i) completion of the Bankøs sanctions proceedings as per its sanctions procedures, including inter alia: cross-debarment as agreed with other International Financial Institutions, including Multilateral Development Banks, and through the application of the World Bank Group corporate administrative procurement sanctions procedures for fraud and corruption; and (ii) as a result of temporary suspension or early temporary suspension in connection with an ongoing sanctions proceedings. See footnote 12 and paragraph 8 of Appendix 1 of these Guidelines.

<sup>&</sup>lt;sup>13</sup> A nominated sub-consultant, supplier, or service provider is one which has been either (i) included by the consultant in its proposal because it brings specific and critical experience and know-how that are accounted for in the technical evaluation of the consultantos proposal for the particular services; or (ii) appointed by the Borrower.

### **III.** Special Conditions of Contract

Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
1.1(b) and 3.1	The Contract shall be construed in accordance with the law of India.
4.1	The language is: English
6.1 and 6.2	The addresses are:
	Client: Project Management Unit, UDRP, SIIDCUL Building, 29 IIE (IT Park), Sahastradhara Road, Dehradun ó Uttarakhand, Pin: 248001 Attention: Amit Negi, Program Director - UDRP Facsimile: +91-135-2708109 E-mail (where permitted): amitnegi.gov@gmail.com  Consultant:  Attention: Facsimile: E-mail (where permitted):
8.1	If the consultant is JV,  The Lead Member on behalf of the JV is[insert name of the member]
9.1	The Authorized Representatives are:  For the Client: Amit Negi, Program Director-UDRP  For the Consultant: [name, title]
11.1	The effectiveness conditions are the following:  • Approval of the contract by the Bank • Effectiveness of the bank loan
12.1	Termination of Contract for Failure to Become Effective:

	The time period shall be 1 month
13.1	Commencement of Services:
	The number of days shall be ten.
	Confirmation of Key Expertsøavailability to start the Assignment shall be submitted to the Client in writing as a written statement signed by each Key Expert.
14.1	Expiration of Contract:
	The time period shall be 24 months
21 b.	The Client reserves the right to determine on a case-by-case basis whether the Consultant should be disqualified from providing goods, works or non-consulting services due to a conflict of a nature described in Clause GCC 21.1.3
	Yes

23.1	Limitation of the Consultant's Liability towards the Client:
	(a) Except in the case of gross negligence or willful misconduct on the part of the Consultant or on the part of any person or a firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused by the Consultant to the Client's property, shall not be liable to the Client:
	(i) for any indirect or consequential loss or damage; and
	(ii) for any direct loss or damage that exceeds [insert a multiplier, e.g.: one, two, three] times the total value of the Contract;
	(b) This limitation of liability shall not
	(i) affect the Consultant's liability, if any, for damage to Third Parties caused by the Consultant or any person or firm acting on behalf of the Consultant in carrying out the Services;
	(ii) be construed as providing the Consultant with any limitation or exclusion from liability which is prohibited by the Applicable Law.
24.1	The insurance coverage against the risks shall be as follows:
	(a) Professional liability insurance, with a minimum coverage of INR 5 crores;
	(b) employer¢s liability and workers¢ compensation insurance in respect of the experts and Sub-consultants in accordance with the relevant provisions of the applicable law in the Client¢s country, as well as, with respect to such Experts, any such life, health, accident, travel or other insurance as may be appropriate; and
	(e) insurance against loss of or damage to (i) equipment purchased in whole or in part with funds provided under this Contract, (ii) the Consultantos property used in the performance of the Services, and (iii) any documents prepared by the Consultant in the performance of the Services.
27.1	NA NA

27.2		onsultant shall not use this RFP doced to this Contract without the prior nt.	
32.1 (a) through (e)	NA		
32.1(f)	NA		
38.1	currency taxes.	ntract price is:	sive of local indirect
	the Serv	lirect local taxes chargeable in respect vices provided by the Consultant shall l fonsultant.	
	amount estimate	as finalized at the Contractos negotiation is provided by the Consultant in I antos Financial Proposal.	
		1 2	
39.1 and 39.2	Client fo	ent warrants that the consultant shall k or any such tax they might have to pay tract's negotiations on Form FIN-2, Pa	after the outcome of
39.1 and 39.2 41.2	Client for the Con	ent warrants that the consultant shall bor any such tax they might have to pay	after the outcome of
	Client for the Con	ent warrants that the consultant shall bor any such tax they might have to pay tract's negotiations on Form FIN-2, Payment schedule:	after the outcome of art B
	Client for the Con	ent warrants that the consultant shall k or any such tax they might have to pay tract's negotiations on Form FIN-2, Pa	after the outcome of
	Client for the Con  The pay	ent warrants that the consultant shall be or any such tax they might have to pay tract's negotiations on Form FIN-2, Payment schedule:  Deliverables Opening of Joint Bank account of Beneficiary and site plan	after the outcome of art B  Payment
	The pay  S. No	ent warrants that the consultant shall be or any such tax they might have to pay tract's negotiations on Form FIN-2, Payment schedule:  Deliverables Opening of Joint Bank account of Beneficiary and site plan Submission of Geological report Trainings and submission of undertakings & other relevant documents as required for starting	Payment A x 10%
	The pay  S. No  1	ent warrants that the consultant shall be or any such tax they might have to pay tract's negotiations on Form FIN-2, Payment schedule:  Deliverables Opening of Joint Bank account of Beneficiary and site plan Submission of Geological report Trainings and submission of undertakings & other relevant	Payment A x 10% A x 15%
	The pay  S. No  1  2  3	ent warrants that the consultant shall be or any such tax they might have to pay tract's negotiations on Form FIN-2, Payment schedule:  Deliverables Opening of Joint Bank account of Beneficiary and site plan Submission of Geological report Trainings and submission of undertakings & other relevant documents as required for starting construction Construction up to Plinth level & submission of joint report for	Payment A x 10% A x 15% A x 15%

	submission of joint report for processing fourth installment				
	<ul> <li>Note:-</li> <li>A=L/(No. of ODCH houses); where L is the Amount as per Financial proposal (FIN1); excluding taxes</li> <li>Remaining 5% payment shall be made on full completion of the project covering all beneficiaries</li> <li>Payments against each deliverable mentioned in S.No. 1 to 6 shall be successive i.e. subjective to completion of previous deliverable</li> </ul>				
41.2.1	There shall not be any advance payment to the consultant.				
41.2.4	The accounts are:				
	for foreign currency: [insert account]. for local currency: [insert account].				
42.1	The interest rate is: 12% per annum				
45.1	Disputes shall be settled by arbitration in accordance with the following provisions:				
	1. <u>Selection of Arbitrators</u> . Each dispute submitted by a Party to arbitration shall be heard by a sole arbitrator or an arbitration panel composed of three (3) arbitrators, in accordance with the following provisions:				
	(a) Where the Parties agree that the dispute concerns a technical matter, they may agree to appoint a sole arbitrator or, failing agreement on the identity of such sole arbitrator within thirty (30) days after receipt by the other Party of the proposal of a name for such an appointment by the Party who initiated the proceedings, either Party may apply to <i>Program Director, PMU-UDRP</i> , for a list of not fewer than five (5) nominees and, on receipt of such list, the Parties shall alternately strike names therefrom, and the last remaining nominee on the list shall be the sole arbitrator for the matter in dispute. If the last remaining nominee has not been determined in this manner within sixty (60) days of the date of the list, <i>Program Director, PMU-UDRP</i> , shall appoint, upon the request of either Party and from such list or otherwise, a sole arbitrator for the matter in dispute.				

- (b) Where the Parties do not agree that the dispute concerns a technical matter, the Client and the Consultant shall each appoint one (1) arbitrator, and these two arbitrators shall jointly appoint a third arbitrator, who shall chair the arbitration panel. If the arbitrators named by the Parties do not succeed in appointing a third arbitrator within thirty (30) days after the latter of the two (2) arbitrators named by the Parties has been appointed, the third arbitrator shall, at the request of either Party, be appointed by *Program Director*, *PMU-UDRP*.
- (c) If, in a dispute subject to paragraph (b) above, one Party fails to appoint its arbitrator within thirty (30) days after the other Party has appointed its arbitrator, the Party which has named an arbitrator may apply to the *Program Director* to appoint a sole arbitrator for the matter in dispute, and the arbitrator appointed pursuant to such application shall be the sole arbitrator for that dispute.
- 2. <u>Rules of Procedure</u>. Except as otherwise stated herein, arbitration proceedings shall be conducted in accordance with the rules of procedure for arbitration of the United Nations Commission on International Trade Law (UNCITRAL) as in force on the date of this Contract.
- 3. <u>Substitute Arbitrators</u>. If for any reason an arbitrator is unable to perform his/her function, a substitute shall be appointed in the same manner as the original arbitrator.
- 4. Nationality and Qualifications of Arbitrators. The sole arbitrator or the third arbitrator appointed pursuant to paragraphs 1(a) through 1(c) above shall be an internationally recognized legal or technical expert with extensive experience in relation to the matter in dispute and shall not be a national of the Consultantos home country or of the home country of any of their members or Parties or of the Governmentos country. For the purposes of this Clause, õhome countryö means any of:
  - (a) the country of incorporation of the Consultant or of any of their members or Parties; or
  - (b) the country in which the Consultantos [or any of their members or Parties of principal place of business is located; or

	(c) (d)	the country of nationality of a majority of the Consultantøs [or of any membersøor Partiesø] shareholders; or the country of nationality of the Sub-consultants concerned, where the dispute involves a subcontract.
5.	Miso	cellaneous. In any arbitration proceeding hereunder:
	(a)	proceedings shall, unless otherwise agreed by the Parties, be held in <i>India</i> ;
	(b)	the <i>English</i> language shall be the official language for all purposes; and
	(c)	the decision of the sole arbitrator or of a majority of the arbitrators (or of the third arbitrator if there is no such majority) shall be final and binding and shall be enforceable in any court of competent jurisdiction, and the Parties hereby waive any objections to or claims of immunity in respect of such enforcement.

#### IV. Appendices

#### APPENDIX A – TERMS OF REFERENCE

[This Appendix shall include the final Terms of Reference (TORs) worked out by the Client and the Consultant during the negotiations; dates for completion of various tasks; location of performance for different tasks; detailed reporting requirements and list of deliverables against which the payments to the Consultant will be made; Client's input, including counterpart personnel assigned by the Client to work on the Consultant's team; specific tasks or actions that require prior approval by the Client.

Insert the text based on the Section 7 (Terms of Reference) of the ITC in the RFP and modified based on the Forms TECH-1 through TECH-5 of the Consultant's Proposal. Highlight the changes to Section 7 of the RFP]

#### APPENDIX B - KEY EXPERTS

[Insert a table based on Form TECH-6 of the Consultant's Technical Proposal and finalized at the Contract's negotiations. Attach the CVs (updated and signed by the respective Key Experts) demonstrating the qualifications of Key Experts.]

#### APPENDIX C - BREAKDOWN OF CONTRACT PRICE

[Insert the table with the unit rates to arrive at the breakdown of the lump-sum price. The table shall be based on [Form FIN-3 and FIN-4] of the Consultant's Proposal and reflect any changes agreed at the Contract negotiations, if any. The footnote shall list such changes made to [Form FIN-3 and FIN-4] at the negotiations or state that none has been made.]

When the Consultant has been selected under Quality-Based Selection method, also add the following:

"The agreed remuneration rates shall be stated in the attached Model Form I. This form shall be prepared on the basis of Appendix A to Form FIN-3 of the RFP õConsultantsø Representations regarding Costs and Chargesö submitted by the Consultant to the Client prior to the Contractøs negotiations.

Should these representations be found by the Client (either through inspections or audits pursuant to Clause GCC 25.2 or through other means) to be materially

incomplete or inaccurate, the Client shall be entitled to introduce appropriate modifications in the remuneration rates affected by such materially incomplete or inaccurate representations. Any such modification shall have retroactive effect and, in case remuneration has already been paid by the Client before any such modification, (i) the Client shall be entitled to offset any excess payment against the next monthly payment to the Consultants, or (ii) if there are no further payments to be made by the Client to the Consultants, the Consultants shall reimburse to the Client any excess payment within thirty (30) days of receipt of a written claim of the Client. Any such claim by the Client for reimbursement must be made within twelve (12) calendar months after receipt by the Client of a final report and a final statement approved by the Client in accordance with Clause GCC 45.1(d) of this Contract."

#### Model Form I Breakdown of Agreed Fixed Rates in Consultant's Contract

We hereby confirm that we have agreed to pay to the Experts listed, who will be involved in performing the Services, the basic fees and away from the home office allowances (if applicable) indicated below:

(Expressed in [insert name of currency])\*

Exp	perts	1	2	3	4	5	6	7	8
Name	Position	Basic Remuneration rate per Working Month/Day/Year	Social Charges <sup>1</sup>	Overhead <sup>1</sup>	Subtotal	Profit <sup>2</sup>	Away from Home Office Allowance	Agreed Fixed Rate per Working Month/Day/Hour	Agreed Fixed Rate per Working Month/Day/Hour <sup>1</sup>
Home	Office								
	ne Clientøs intry								

- 1 Expressed as percentage of 1
- 2 Expressed as percentage of 4

*	If more than one currency,	add a	table
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Signature	Date	
Name and Title:		